



TFWA DAILY

ARRIVALS ISSUE

TFWA WORLD EXHIBITION & CONFERENCE 2017

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FASHION &
ACCESSORIES

Plus focus on sunglasses



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AN OUT OF THIS WORLD EXPERIENCE IN CANNES

Come visit our Mazaya stand from October 1st to October 6th at the TFWA world exhibition centre Palais des Festivals - Stand number H53, and chill on our Yacht, exceptionally waiting for you at the marina, for a flavourful experience!



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MAZAYA

INTRODUCTION

AN INCREDIBLE 70 YEARS

The very warmest welcome to Cannes. As I write this column, there are four important numbers I'd like to highlight.

This week, we are welcoming a record 514 exhibiting companies on 490 stands, and our 33rd TFWA World Exhibition & Conference is taking place in our 70th anniversary year of the duty free industry.

A 70th anniversary is certainly something to mark, and we at TFWA needed no convincing that such an important milestone for our industry should be acknowledged. It would appear that our friends and colleagues in the duty free and travel retail business agree. It's been very gratifying to see our anniversary-themed ads and logo appearing in publications and marketing initiatives across the business, while our 'tweet a day' campaign has attracted considerable attention on social media.

Take a look at the feature inside this issue to find out more about a campaign that is doing much to highlight the vital contribution the industry makes to travel and the wider economy.

While these celebrations reflect on our past, the opening of the TFWA Digital Village very much has an eye to the future. We have a truly first-class range of over 30 exhibitors lined up to showcase some of the world's most innovative technologies. I'm certain this new departure will be an extremely valuable ingredient to add to the Cannes mix. Do make time to visit the exhibition, which runs from Wednesday to Friday, at the Gare Maritime, and all badge holders are welcome. Thanks to Shiseido who will sponsor the Wi-Fi at this pioneering new event. Following what I'm certain will be a highly entertaining day of sport and socialising, the more serious business of the week gets underway tomorrow. The

doors to our exhibition will formally open at midday, and the hard work begins. You can find out more about the exhibition and everything else that's happening throughout the week on Twitter @TFWAnews.

NOTES FOR YOUR DIARY:

- To help prepare mind, body and spirit for the busy week ahead, join us for a yoga session sponsored by Rituals on the jetty of the Majestic Hotel at 09:30.
- Those of a more competitive nature can test their nautical skills in our regatta, kindly sponsored by Paul & Shark. This will take place between 09:00 and 14:30 in the Bay of Cannes.
- Our fitter friends and colleagues will be slipping into their running shoes for our charity run or walk along Cannes' famous seafront Croisette at 08:30, from the Carlton Hotel. Funds raised

at this event will go to SAMU Social of Cannes.

- With a more relaxed vibe, there's our pétanque tournament, which will take place at 09:30 at the Allée de la Liberté Charles de Gaulle (new venue).
- Always a popular event, our golfers will be teeing off at our tournament from 09:00 at the Cannes Mandelieu Golf Club, Old Course (organised in partnership with Estée Lauder and sponsored by Valrhona, Moroccanoil, Pourchet, Eden Park, Camicissima and Kremlin Award Grand Premium Vodka).
- Sporting successes and failures will undoubtedly be talking points at our Opening Cocktail at 19:30 at the Carlton Hotel. As usual this event will take place on the beach (weather permitting), with a spectacular firework display.
- Our ever-popular night-time hotspot, The Scene, is set once again to be one of the week's liveliest venues. Join us from 22:00 every night from Monday to Thursday.
- A range of marketing tools will ensure a visit to the TFWA World Exhibition & Conference is as stress-free and as productive as possible. These include our interactive

directional screens, a digital diary, an online product showcase, a directory of the exhibition and a press photo service. Our new geo-localisation app allows visitors to find themselves on a 3D interactive floorplan, pinpoint their location, be guided along a route and easily navigate their way to the stand of their choice. Delegates can even select the exhibitors they are interested in prior to the event and record them in a visit folder to be accessed on-site.

- When planning your arrival at the Palais des Festivals, do remember to allow plenty of time for the additional security controls, which meet with France's national security alert system Vigipirate.



**Erik Juul-Mortensen
President, TFWA**

SODIP: NEW STAND LOCATION

Please note that SODIP has a new stand location: Mediterranean Village N7. A full exhibitor list can be found on page 26.

INTERACTIVE DIRECTIONAL SCREENS



TFWA in partnership with JCDecaux, our official digital partner, is providing interactive screens to help you find your way around the extensive halls.

NEW TFWA GEOLOCATION APP

TFWA is pleased to announce the launch of its new geolocation app. This allows visitors to geolocate themselves on a 3D interactive floor plan, pinpoint their location, be guided along a route and easily find the stand of their choice. Delegates can also select exhibitors they are interested in prior to the event and record them in a visit folder to be accessed onsite.

↓ **DOWNLOAD THE APP**
– named **TFWA 2017** – via the AppStore (iOS) or PlayStore (Android), then follow the onscreen instructions.

EXHIBITION OPENING: MONDAY 12:00

Please note that the official opening of TFWA World Exhibition will take place at 12:00 on Monday 2 October.

TFWA DIGITAL VILLAGE: OFFICIAL OPENING

Please note that a special ribbon cutting will mark the official opening of the TFWA Digital Village at 09:00 on Wednesday morning at the entrance of Gare Maritime.



CONTROL FOR ACCESS TO THE CONFERENCE AND/OR EXHIBITION

Please collect your badge at the **TFWA Registration Pavilion** before then passing through the security check on the **Parvis of the Palais des Festivals**.

TFWA ON SOCIAL MEDIA

Find the latest news on TFWA World Exhibition & Conference, and learn more about the Association's objectives, across social media. Visit the TFWA LinkedIn page and join TFWA's LinkedIn Group, follow us on Twitter, and 'like' us on Facebook. They are the ideal platforms to keep up-to-date with TFWA news as it happens.



CONFERENCE & WORKSHOPS

It promises to be a full house, once again, in Monday morning's conference. As the duty free & travel retail industry celebrates the 70th anniversary of the opening of the first airport duty free store, in Shannon, Ireland, the 2017 TFWA World Conference has a speaker line-up worthy of the landmark.

Monday 2 October, 09:00-11:45
Grand Auditorium, Palais des Festivals



ERIK JUUL-MORTENSEN, TFWA President, will open the conference with his annual State of the Industry address. From humble beginnings, the global duty free & travel retail business is now worth about US\$64 billion. But what might the next 70 years have in store? Can continuous growth be taken for granted?

BAN KI-MOON served as Secretary-General of the United Nations from 2007 to 2016, a period of rapid change and global turbulence. As former Foreign Minister of South Korea, he is acutely aware of East Asia's importance to world stability, and of the obstacles on the road to lasting peace and prosperity. A renowned global thinker, he has taken a prominent role on issues including conflict resolution, poverty and climate change. In Cannes he will address the new global landscape at a time when the need for calm leadership has never been greater.



MARY ROBINSON is acknowledged as one of Ireland's most respected public figures, having served as the country's first female President from 1990-97, and as UN High Commissioner for Human Rights from 1997-2002. Credited with transforming the Irish Presidency and elevating the country's international status during her time in office, she played a vital role in building peace on the island of Ireland. Since her presidency, she has worked tirelessly to promote human rights and to end poverty worldwide, earning numerous honours and awards, including the US Presidential Medal of Freedom in 2009.



DAVID ROWAN is the Editor-at-Large of Wired UK, the award-winning technology and trends magazine covering innovation, and the people and businesses that are building the future. He served as Editor-in-Chief of the title for almost eight years following its launch, and is an acknowledged expert on the disruptive influence of technology on business and everyday life. He will look at the duty free & travel retail industry from the viewpoint of a tech start-up, analysing how advances in digital and other technology will transform traveller behaviour.

DIGITAL FOCUS WORKSHOP

Tuesday 3 October, 08:00-09:00
Salon Croisette, Majestic Hotel

- Pre-registered delegates only
- Register at: conference@tfwa.com

LEWIS ALLEN, Director of Environments, Portland Design

ADIL RAÏHANI, The Blueprint Partnership

STÉPHANIE METZ-THEVENOD, EVP Marketing & Digital Duty Free Global, Lagardère Travel Retail

This year's Tuesday morning workshop, entitled Digital Focus, will explore the latest initiatives in digital and online marketing to travellers, along with the solutions being launched by airports, retailers and brands. The session will also look ahead to the TFWA Digital Village, opening on Wednesday 4 October.

Speakers will include Lewis Allen, Director of Environments at Portland Design, whose Strategic Insights Unit will shortly publish *The Digital Journey* – the second in a series of TFWA Monitor reports for Association members. He will be joined by Adil Raïhani of The Blueprint Partnership, specialists in challenging and reshaping the airport retail model, and by Stéphanie Metz-Thevenod, EVP Marketing & Digital Duty Free Global at Lagardère Travel Retail, one of the industry's fastest-growing operators. The session will be moderated by TFWA Conference Manager Michele Miranda.

INFLIGHT FOCUS WORKSHOP

Wednesday 4 October, 08:00-09:00
Salon Croisette, Majestic Hotel

- Pre-registered delegates only
- Register at: conference@tfwa.com

JEAN-MARCEL ROUFF, Chairman & CEO, Inflight Sales Group

KENSUKE NISHIMURA, General Manager, In-Flight Sales Merchandising Dept, All Nippon Airways Trading Co. Ltd

JOHN BAUMGARTNER, Sales Director Inflight & Catering, Gebr. Heinemann

CYRIL COULAREAU, Commercial Development Manager EMEA, L'Oréal Luxe Travel Retail

- How can inflight retail become more attractive and relevant to a new generation of travellers?
- How can it compete more effectively with other retail sectors?

- And how can the global inflight market return to growth at a time when some airlines and brands are questioning the value of the business?

TFWA's Inflight Focus Workshop will explore these and other questions, courtesy of a distinguished panel of industry experts. Speakers will include Jean-Marcel Rouff, Chairman & CEO, Inflight Sales Group; Kensuke Nishimura, General Manager, In-Flight Sales Merchandising Dept, All Nippon Airways Trading Co. Ltd; John Baumgartner, Sales Director Inflight & Catering, Gebr. Heinemann; and Cyril Coulaureau, Commercial Development Manager EMEA, L'Oréal Luxe Travel Retail.

The session will be moderated by TFWA Conference, Research and Corporate Affairs Director John Rimmer, who will present the latest inflight data and customer insights to set the scene for the discussion.

TFWA RESEARCH WORKSHOP

Wednesday 4 October, 18:00-19:00
Auditorium K, Palais des Festivals

- Pre-registered delegates only
- Register at: conference@tfwa.com

GARRY STASIULEVICIUS, President, Counter Intelligence Retail

MIKE FEELY, Vice President, Horizon Consumer Science

TFWA's provision of detailed, actionable research studies has long been one of the Association's key services to its members. This year has seen several new additions to the TFWA Research output, including traffic reports and forecasts plus 'trendwatching' initiatives released under the TFWA Monitor series. The run-up to TFWA World Exhibition & Conference will also see the release of a new Global Non-Shopper Study, produced by Counter Intelligence Retail, and a report on the fast-growing East Asian cruise retail market, produced by Horizon Consumer Science.

The one-hour TFWA Research Workshop will present highlights and key findings of the Association's most recent research studies, which are all available free of charge to TFWA members. The session will be moderated by TFWA Conference Manager Michele Miranda.

IDEAS LAB

Friday 6 October, 09:00-10:00
TFWA Digital Village, Gare Maritime

For more details, see page 24.

WITR AIMING TO RAISE A FURTHER €20,000 FOR CAMBODIAN SCHOOL



WITR is aiming to raise a further €20,000 for Sunrise, a charity operating in Cambodia, to build and equip further classrooms on the upper level at Sunrise's Siem Reap Learning Centre.

The annual Women in Travel Retail (WiTR) meeting at TFWA World Exhibition & Conference this year takes place on Tuesday 3 October from 17:30 to 19:00 on Level 1 of the Palais des Festivals, near the Business Centre and Hotels Desk. It's a great opportunity to exchange news, views and experiences – all women in the duty free & travel retail industry are welcome to attend.

WITR is aiming to raise a further €20,000 for Sunrise, a charity operating in Cambodia, to build and equip further classrooms on the upper level at Sunrise's Siem Reap Learning Centre. Sunrise Learning Centre opens the door to the poorest sectors

of the community by providing them with the opportunity of gaining the valuable skill of learning a foreign language.

Special guest speaker at this year's event will be Geraldine Cox, the founder of Sunrise.

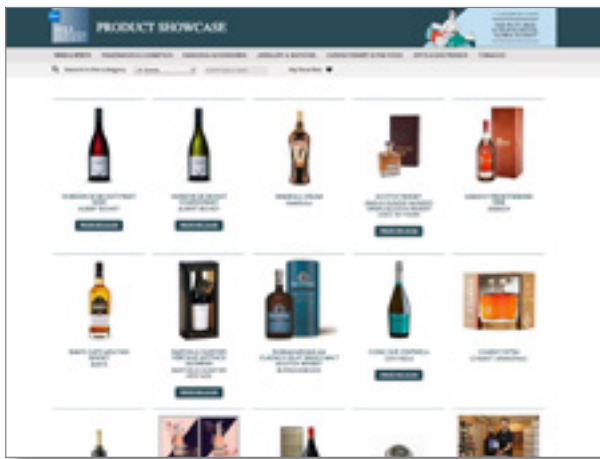
Fundraising has already started, with commitments from industry colleagues of auction and raffle prizes for the grand draw, and donations.

Many of the dynamic Women in Travel Retail will be inviting exhibitors and visitors to participate by entering the draw to win fabulous prizes. Each business card entry raises €10 towards the project (three entries for €20).

Please deliver donations to the Furla stand (Bay Village Bay 2) by 15:00 on Tuesday 3 October.

TFWA PRODUCT SHOWCASE

The TFWA Product Showcase is a dedicated online service that allows exhibitors to present their brand innovations in advance of and during TFWA World Exhibition & Conference. Learn more about the latest exciting product news from brands across all product categories. Many have already uploaded information and photos to the website, where visitors can search for products by brand, company or product sector.



Scan this code to visit the TFWA Product Showcase



B+D Readers

New!

Bridge

Ultra compact reading glasses



Visit us at
TFWA WE&C
Cannes, 2017

Yellow Village A21

bplusd.com

INVITATION

OPENING COCKTAIL

19:30 – Majestic Hotel, Salon Croisette



TUESDAY 3 OCTOBER

Tuesday 3 October, 19:30
Majestic Hotel, Salon Croisette

The TFWA Digital Village Opening Cocktail is an early opportunity to meet delegates and exhibitors over drinks and canapés in the relaxed surroundings of a prestigious beachfront hotel before digital business gets underway on Wednesday.

- Dress code: Smart
- Entrance by invitation only. Tickets can be purchased onsite at the Registration Pavilion.

Kindly sponsored by:

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GOLF TOURNAMENT

Sunday 1 October, 09:00
Cannes Mandelieu Golf Club, Old Course
Coach departs from the Majestic Hotel at 07:30

TFWA is this year delighted to assume organisation of the Golf Tournament in partnership with Estée Lauder. The event will, once again, be held on one of the Côte d'Azur's finest courses – the stunning Cannes Mandelieu Golf Club, Old Course.

- Please note that a registration fee of €100 will be requested from each player.
- The tournament will be followed by a buffet lunch for pre-registered participants only.

In partnership with:



Kindly sponsored by:

POLO, GOLF CAPS AND BREAKFAST



COURSE FLAG



LUNCH BUFFET



KREMLIN AWARD



POURCHET

MAISON FONDÉE EN 1903



CHARITY RUN

Sunday 1 October, 08:30
La Croisette, Carlton Hotel

The popular TFWA Charity Run returns this year along Cannes' famous Croisette. Participants can compete either individually or in teams, in return for a €15 donation, which goes to local charity Cannes SAMU SOCIAL. Walk, jog or run around the looped course, taking in some gorgeous sea views. Spectators and supporters are, of course, also welcome.

REGATTA

Sunday 1 October, 09:00-14:30
Bay of Cannes
Coach departs from the Majestic Hotel at 08:30

The Regatta is back by popular demand after debuting in 2016. Under the expert eye of a skipper, several teams each crew a yacht for a morning of competitive racing in the Bay of Cannes. Participants choose the strategy and tactics, and can expect a picnic lunch onboard and post-race swim, weather permitting.



YOGA

Sunday 1 October, 09:30
Majestic Hotel jetty

Following a highly successful debut last year, the yoga guru returns to lead an hour of gentle stretching and breathing on the Majestic Hotel jetty over the bay. There can be few better ways to prepare mind and body for the busy week ahead. Afterwards, fortify yourself with a detox breakfast.

Kindly sponsored by:



PÉTANQUE TOURNAMENT

Sunday 1 October, 09:30
New venue: Allée de la Liberté Charles de Gaulle

The perennially-popular Pétanque – Provence's favourite pastime – moves to a new venue near the Palais des Festivals this year. While the location will change, the lively competition will remain. No experience is necessary, with players of all abilities welcome. Players can enjoy a post-match lunch at the Grand Café.

OPENING COCKTAIL

SUNDAY 1 OCTOBER

19:30 – Carlton Beach



Sunday 1 October, 19:30,
Carlton Beach

The Opening Cocktail is traditionally one of the most popular events in the Cannes calendar. It is the ideal occasion to network with familiar faces and fresh contacts. The highlight of the evening will be a superb fireworks display, courtesy of the City of Cannes.

- Dress code: Smart
- Entrance by invitation only – part of the full delegate package
- A shuttle service will operate from all major hotels



Monday 2 to Thursday 5 October, 22:00-02:00
Plage du Palais des Festivals

The Scene is firmly established as the ideal nightspot in which to unwind after a busy day of business. Party on the dancefloor, as some of the best DJs on the Côte d'Azur keep the music coming, or enjoy a drink with friends in a relaxing lounge ambience. The beach location and ocean views will add to the after hours fun.

- Entry tickets compulsory. Tickets can be purchased onsite at The Scene desk (Palais des Festivals, Level 1) or directly at The Scene entrance.



Thursday 5 October, 20:00, Port Canto

Le Premium Evening always provides a spectacular finale to the week, and this year promises glamour, gastronomic excellence and world-class entertainment. After a sumptuous gala dinner, guests will enjoy music from internationally-renowned performer Veronic DiCaire.

- Dress code: Black tie
- Entrance by invitation only – part of the full delegate package
- A shuttle service will operate from all major hotels

EMILIA CLARKE

DOLCEGABBANABEAUTY.COM

DOLCE & GABBANA

the one



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the one

THE NEW
EAU DE TOILETTE

2017 marks the 70th anniversary of the duty free industry – the first duty free shop having opened at Shannon Airport in 1947. TFWA is taking the opportunity to convey a positive message to travellers about the contribution that duty free & travel retail makes to the world of travel, and to the travel experience, with a special campaign – Duty free & travel retail: part of the journey.



DUTY FREE & TRAVEL RETAIL: PART OF THE JOURNEY

TFWA is recognising the 70th anniversary of the duty free industry with a global marketing drive highlighting the vital contribution the industry makes to the travel industry and the wider economy.

The campaign – Duty free & travel retail: part of the journey – is being made available for use by business partners and stakeholders around the world. It features a series of six illustrative graphical adverts, each based on a core message. “The 70th anniversary of our industry gives us a wonderful opportunity to tell people why duty free and travel retail matters – whether it’s at airports, on board ferries and cruise ships, at the border, downtown or during a flight,” says TFWA President Erik Juul-Mortensen. “Our industry generates excitement and pleasure, as well as vital revenues, and we want to mark that through this campaign.”

The series of evocative and distinctive adverts each highlights an aspect of the contribution made by duty free & travel retail to the world of travel. Some of these are practical, such as how the industry brings jobs to local communities, makes travel more accessible and paves the way for transport improvements. Others are more emotional, such as how a visit to the duty free store is part of the holiday experience, how a gift from duty free can make a homecoming even happier, and how the industry brings customers great brands at great prices. The imagery on each advert has been designed to be culturally universal, and the series has been produced in English, French, Spanish, Chinese, Korean, Japanese and Arabic, with other languages available if required. Airports, retailers, airlines, cruise lines, brands, trade press and other stakeholders partnering with TFWA for this venture are invited to add their own

logo to the adverts, which are available in a range of formats. These can then be used at their own locations, in their own promotional material or as part of social media campaigns. The visuals are available to partners entirely free of charge. Indeed, many are participating around the world – from Budapest Airport, to Chubu Centrair Airport in Nagoya and Motibhai Group in Fiji, to name just three. “It’s a powerful platform for us all to come together and convey a positive message to the traveller about what our industry is all about,” Juul-Mortensen adds. “So far, we’ve had a really positive response from some of the leading operators in the industry, and I hope all will be united in supporting this initiative. As said before, we as an industry need to speak more often with one voice – this is a chance to do just that.”

To learn more about the campaign, follow TFWA on Twitter @TFWAnews, or search for the hashtag #DutyFree70



#DutyFree70 facts & figures

In 1947, the first duty free shop at Shannon Airport would take almost £5 on a good day.

Dufry opened its first duty free shop in continental Europe at Le Bourget Airport, Paris in 1952.

In 1959, Customs & Excise in the UK finally allowed duty free stores airside, initially just for liquor sales.

In 1960, the first DFS location was established in Hong Kong.

In 1962, liquor volume allowances in different countries varied widely: US travellers could carry five bottles, but Argentinians could travel with 36 bottles from duty free.

In 1962, DFS’ concession at Honolulu International Airport was the first duty free store in the United States.

In the UK, it wasn’t until 1964 that tobacco, perfume and other gifts could be sold after passport control.

Probably the first self-service airport duty free store opened at Amsterdam Schiphol in 1967.

The first international duty free trader gathering was held at the Amsterdam Hilton in 1973 and attended by 330 delegates from 37 countries.

Travel and tourism contributed 5.1% of South Korea’s GDP in 2015, according to the World Travel & Tourism Council.

In Europe, retail stores at airports help generate over 100,000 jobs.

In Europe, 6% of total aviation-related jobs created at or near airports are related to their retail stores.

WORLD'S FIRST AIRPORT DUTY FREE STORE CELEBRATES 70 YEARS



Shannon's dedicated O'Regan food store offers the best of local and Irish artisan food products.

Celebrations are underway to mark the 70th anniversary of the opening of the world's first and oldest airport duty free shop at Shannon Airport on the west coast of Ireland. This pioneering initiative has spawned a worldwide industry with thousands of duty free shops around the world now generating US\$64 billion in revenue annually.

It began in 1947, when Dáil Éireann (the Irish Government Parliament) passed the Customs Free Airport Act, by which transit and embarking passengers, goods and aircraft were exempt from normal customs procedures.

This legislation established Shannon as an international industrial and distribution centre, and stimulated further traffic growth. Two months later, from a small kiosk in the terminal building, Ms Kitty Downes was employed to sell souvenirs, Irish linen products and other

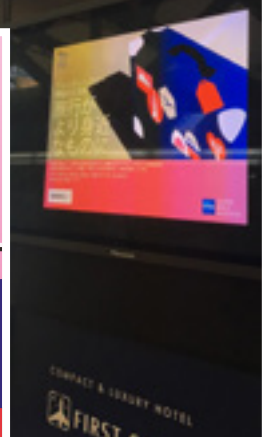
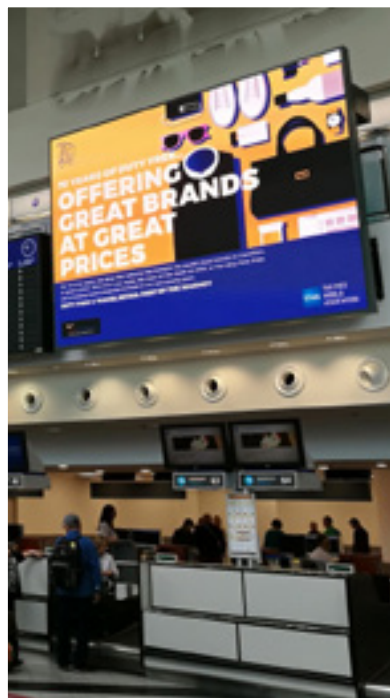
locally produced items for the convenience of transatlantic passengers. Her name would subsequently be enshrined in duty free industry legend. Today Shannon Duty Free is part of a US\$64 billion industry, spanning the globe. Not only was Shannon the first airport duty free shop; it has shared its knowledge and expertise with other duty free retailers in the development of facilities at airports in CIS/Europe, the Middle East and Asia. The success of Shannon Duty Free can be attributed to the foresight and hard work of Dr Brendan O'Regan, Catering Comptroller at Shannon Airport from 1945 and the founder of the airport duty free industry, who

passed away in 2008 at the age of 90. The airport recently celebrated the 100th anniversary of his birth and erected a bronze bust of him to honour his memory. "Many innovative initiatives developed first at Shannon were subsequently applied on a national scale within Ireland, in a wider European context and worldwide, and O'Regan's role in these was phenomenal and can still be felt today," says Matthew Thomas, CEO Shannon Group, which operates Shannon Airport. "Not only did Dr O'Regan open the world's first duty free shop, now a multi-billion dollar global industry, but also established the world's first customs' free airport. He developed Shannon Free Zone, the world's first free trade zone

which became the blueprint for China's hugely successful Special Economic Zones. He created a mail order business, the precursor to our online shopping industry and developed the Shannon College of Hotel Management, a globally recognised training centre of excellence." The relaunched Shannon Duty Free opened in 2015, with the duty free shop now supplied by Heinemann. Enhancements also included a dedicated O'Regan food store, which offers the best of local and Irish artisan food products. "Following on from the success of this 2015 initiative, which generated significant sales increases, we are now working on phase two of our Shannon Duty Free store, due to open before the end of the year," Thomas explains. "It centres on the complete refurbishment of our duty free offer. It is designed to accommodate the introduction of new brands, in particular local brands, in an environment that captures the essence of the west of Ireland's Wild Atlantic Way."

70TH ANNIVERSARY CAMPAIGN

Many business partners and stakeholders around the world are participating in TFWA's 70th anniversary campaign – Duty free & travel retail: part of the journey. Among those to share their images with the TFWA Daily are the airports of Budapest, Nagoya Chubu and Osaka, as well as Dubai Duty Free and Motibhai Group – Fiji Airport.





FURLA

ITALY 1927

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STRAIGHT OFF THE RUNWAY

Honing in on shopping behaviours is helping suppliers in the fashion and accessories category to tailor the proposition to suit the jet set crowd. By Faye Bartle

As shoppers seek to immerse themselves in their favourite luxury labels, suppliers are stepping up efforts at the airport to welcome travellers into their world.

"We continue to see a greater focus on premium or aspirational luxury brands, along with the desire for lifestyle brands that cross more than one category," said Gerry Munday, Global Travel Retail Director, Furla (Bay Village Bay 2). Those who are keeping a close eye on the company will have noticed that Furla has moved towards being a lifestyle brand over the past three years – a trend it continues to embrace. "Generally, we believe fashion – especially aspirational luxury – continues to be on a growth curve both on domestic and in travel retail markets," Munday added. "With so much development still continuing in terms of new and expanded airports, with ever increasing emphasis on retail, the opportunities are significant." This wisdom is reflected in the company's results. In 2016, Furla grew significantly in travel retail to a total of

262 doors in 63 countries and a 40% increase in turnover – something the company hopes will continue, particularly in the Asia Pacific region. Style mavens can expect an innovative, vibrant and colourful collection of luxury buys by Paul & Shark (Riviera Village RH8), which is increasing its POS from 62 at the end of 2016 to 70 by the end of 2017. "This year we spent a lot of time and effort analysing each POS result to adjust our assortment accordingly. Next season's collection is particularly innovative, practical and different, which is something both retailers and passengers are always looking for," said Catherine Bonelli, Worldwide Travel Retail Director, Paul & Shark. "We are focusing on fewer SKUs for global travel retail, using analysis of passenger buying patterns and preferences to create a much tighter offer highlighting styles and sizes that we know work in this channel. From a very extensive collection, we have distilled the total offer into the perfect mix of styles, colourways and sizes for travel retail. We now spend a great deal of time analysing

Orlebar Brown is aiming to double its share of trade retail in the business with a number of new pop-up locations in the pipeline.



sales from each of our retail outlets in travel retail to ensure that we can work closely with individual buyers to create the perfect offer for each airport, chosen to reflect the passenger profile and which take into account bestselling styles.” Further to this, 2017 sees a new furniture concept coming into place, based on a refreshed global look that combines tradition with a contemporary feel. Travellers can expect a modern, sleek new look that combines the elegance and simplicity of minimal design – and the Paul & Shark signature blue on walls and ceilings. Black and white backlit images that reflect the brand’s DNA and history complete the picture. A new store in Nice Airport’s renovated Terminal 2, which opened in May, has provided a welcome boost for the brand. “Customers can expect a fabulous assortment with lots of bright colours reflecting the sunny local environment,” said Bonelli. “And, of course, the collection features many of the technological advances that Paul & Shark is so well known for – windproof, waterproof, light and breathable. The location sits perfectly with Paul & Shark’s heritage and inspiration from the sea, and the luxury environment and passenger demographic at the airport is totally relevant for us.”

In a similar vein, Lacoste is continuing on its mission for bigger and better stores in which to showcase its attractive range. “Leathergoods is a growing category for us. We are seeing strong sales in smart casual backpacks for men and cross

body bags are always popular in duty free – especially among Asian customers,” said Erin Lillis, Travel Retail Director - Asia Pacific, Lacoste (Riviera Village RH15). “There is increasing interest in customisation, both for ready to wear and bags.”

Looking at luggage, Delsey has achieved year-on-year growth in sales and has introduced a selection of 15 new product ranges with a number of innovations. Among them is Chatelet Air, which is now lighter and smarter with double wheels, improved product rotation and stability, and interior fittings (for shoes, etc) among the key features. “The key market trends include a demand for high quality, branded, fashionable premium products on one side and, on the other side, good value for money products at competitive prices. Connected and smart luggage will be the big innovation in the future years,” revealed Albert Engler, Group Marketing Manager, Delsey (Blue Village F13). “Customers, especially millennials, are looking for less formal and more casual luggage products such as backpacks. Indeed, luggage is increasingly moving away from having only utilitarian value to functioning as fashion accessories.”

NEW ON THE BLOCK

Among the new exhibitors in Cannes this year is Orlebar Brown (Bay Village Bay 3B), which is currently present in Harrods at Heathrow Terminal 5 – an outlet that has performed strongly since reopening last year. It also has a seasonal

Delsey highlights a demand for high quality luggage that’s light yet durable and fashionable.



SPOTLIGHT ON DESIGUAL

Marco Gadola, Head of Travel Retail, Desigual (Bay Village Bay Terrace 4) shares a snapshot of the brand...

How is your footprint growing in the channel?

We are seeing the best growth in North America, despite the strength of the dollar, and our Latin America business is expanding, with new openings in Rio de Janeiro and Bogota this year. Spain is also doing well – our home market has been enjoying great performance in both our directly-run operations and wholesale operations, especially in the Canary and Balearic Islands. But it’s not just about airports; Tallink-Silja Line named our standalone store as its ‘Best Retail Team’ – which shows that fashion and ready-to-wear really can shine on cruise-lines and ferries, and no doubt is a result of our investment and efforts to improve the customer experience right across the offer.

How does social media play a role?

We are pursuing social media in a big way. It is one of the primary ways Desigual’s fans interact

with us, and also a key driver of interest and engagement – I am proud to say that we have industry-leading organic reach and engagement rates. We have used social media to increase outreach and drive growth by uniting store activity with rewarding experiences, and by broadcasting it online. A great example is our ‘Desigual Sailing Experience’ summer campaign in partnership with Dufry, which offered travellers from the Balearic Islands to Barcelona the chance to enjoy a scenic sailing trip along the Barcelona coastline, after they purchase.

How are consumer preferences shifting?

We’ve recently conducted 15,000 surveys worldwide, on a significant number of whom would be classed as millennials, and one of the key takeaways for us was the need for greater product renewal during each season. With this data, our Spring Summer and Autumn

Winter 17 collections had a new phased launch strategy based on Wearing Occasions and the concept of ‘Always New’. This is a phased launch programme that brings shoppers a new Desigual product and merchandising experience in-store four times per season, through a four-phased drop of the new collection during each season. Finding new and innovative ways of appealing to these different types of consumers – perhaps less well-catered for by many of the luxury fashion brands in travel retail – is perfectly aligned with our strategy of ‘Making Women Happy in Travel Retail’.

What can we expect to see from you in Cannes?

We’re launching a new travel retail exclusive collection and a new inflight exclusive product. Plus, we’ll be showcasing our exciting new Spring/Summer 2018 collection – as featured at New York Fashion Week.



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BAY VILLAGE 1A



WOLFORD'S TRAVEL LEG SUPPORT TIGHTS HAVE A KNITTED HEEL FOR A PRECISE FIT, AND THE TOES ARE REINFORCED FOR LONG-TERM WEAR. THE KNITTED WAISTBAND IS WONDERFULLY SOFT AND PROVIDES A PERFECT FIT.

collaboration with Lagardère ASPAC in Singapore Changi Terminal 2, and has recently introduced the brand in Guam and Hawaii. "Our expansion into this channel represents an exciting opportunity to connect with our customers in sought-after key airport locations worldwide. We are committed to driving our international presence with structured and sustained growth in these spaces," said Alessandro Petrelli, Head of International Sales at Orlebar Brown. "The demand for personalisation is definitely still on the rise, as is the appeal of collaboration and co-branding," he adds. The company has responded by creating two bags in a joint project with TUMI, providing a new reason for the customer to engage with both brands. The concept of sharing experiences is also growing, with customers building a global community through Instagram and the hashtag #OBATW. "We've worked with travel experts Beautiful Destinations to leverage the stunning visuals they curate and we also recently teamed up with Sony to produce a custom swim short for The Emoji Movie," said Petrelli. In terms of product trends, the company is seeing consumers becoming less conservative with their colour and pattern choices. "Currently, they aren't afraid to embrace new trends and vibrant pieces that make a statement," revealed Petrelli. "In the past year, for example, Orlebar Brown has created swim shorts in collaboration with a digital collage artist, a painter and



FRAAS – The Scarf Company offers its customers a successful shop-in-shop system for soft accessories, featuring automatic replenishment, best-seller management and shop floor support.

an illustrator, which have all performed strongly." A strong visual statement is also being made by new exhibitor Jim Thompson. While its products have been available in duty free stores in Thailand for many years, the company now wants to branch out worldwide. The focus in Cannes is on its fashion and accessories items, which includes leather and silk bags, woven and printed scarves, and Thai silk trench coats. There's also a men's range and a collection of small leathersgoods. "We feel clients are increasingly attracted by authentic brands with a soul and heritage, and Jim Thompson definitely fits within this category," said Maxime Elgue, consultant to Jim Thompson (Golden Village G03). Indeed, the company was founded in the 1950s and is considered a master of the silk

making process to this day. "The story of the brand, of the man who created it, and of the country who supports it, is quite unique in the luxury world," said Elgue. Shop-in-shop concepts are the target in order to showcase the world of the brand, rather than break up its different aspects. The three points of sale opening at Suvarnabhumi Airport in early 2018, will go some way to reaching new consumers – bolstered by a new store in London around the same time. Also new to the show floor is FRAAS, which has been targeting travel retail for the past two years and currently has nine shop-in-shops at China Duty Free Group (a total of 20 is planned), five shop-in-shops with China National Service and a shop-in-shop at both Nuremberg Airport and Riga



The King of Silk, Jim Thompson, founded his eponymous company in 1951. The brand is currently active in fashion, home furnishings, art and cuisine.



A notable addition to Lacoste's core leathersgoods range is a reversible tote called Anna in key colourways.

A woman in a vibrant red suit and a large, dark blue hat with a bow is sitting on the wing of a dark-colored airplane. She is leaning against a silver, textured Delsey rolling suitcase. The background shows an airport tarmac with some buildings and a clear sky.

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Airport (the private terminal). From its scarves, hats and gloves in beautiful packaging to its travel-friendly oversized scarves, ruanas and ponchos, FRAAS is perfectly positioned to appeal to jetsetters.

"The industry will continue to benefit from the ongoing increase in travellers," said Andreas Schmidt, Managing Director, FRAAS - The Scarf Company (Red Village K29). "The proposition of global travel retail in comparison to the online channel needs to be strengthened, however, so that travellers see shopping as a major priority when travelling. Travellers need to be motivated and guided, preferably in advance, to enter the shops and the offer needs to reflect all age and income groups. Chinese consumers and especially their

rising middle class will be a driving factor and as they tend to plan their purchases in advance, it is important to interact with them in advance through their preferred channels, such as WeChat."

BEHIND THE SCENES

Another leading brand with big plans for Cannes is Liu Jo S.p.A. (Mediterranean Village N3), which has seen a steady development of its POS within the channel. Now, it is aiming to bolster the service level for its customers in terms of merchandising and visual guidelines, as well as stronger training for sales assistants.

At the show, buyers are invited to browse the collection of accessories, which is predominantly comprised of handbags and small leather items. Plus, there



FOR FURLA'S SPRING SUMMER 2018 COLLECTION, REVISED SHAPES AND FUNCTIONALITY HAVE BEEN IMPLEMENTED IN THE ULISSE LEISURE LINE, INCLUDING NEW NYLON BAGS IN SOLID AND PRINTED VERSIONS WITH ANIMAL ANIMATIONS THAT LEND A FUN AND QUIRKY FEEL.



will be its collections under license dedicated to watches, jewellery and eyewear. In the Liu Jo Accessories collection, we can expect to see more versatile models ranging from soft to structured items. Inspiring the SS18 collection is a return to the vibrancy of summer (think multicoloured forests and lush seascapes).

"The main factors influencing our business in 2017 are the increasing interest in our brand by big operators and a further development not only in Europe, but in Latin America and Asia regions too," said Marco Marchi, President and Head of Style, Liu Jo S.p.A. "We are continuously working with our partners focusing closely on the relationship, through partnerships that are strong and solid and that allow us to maximise brand performance." Morgan & Oates (Mediterranean

LIU JO S.P.A IS CONSIDERING THE POSSIBILITY OF OPENING DIRECT STORES IN SEVERAL KEY LOCATIONS IN TRAVEL RETAIL.

Village P19) is busy expanding its distribution channel into airport and cruiseship/ferry retail. "Morgan & Oates has made its reputation as an inflight supplier and while that remains our core business, we see potential for the brand in the wider travel retail arena. At TFWA Asia Pacific Exhibition & Conference, we had a number of positive meetings and we hope to continue those conversations and more in Cannes. We've also had a trial run with P&O Ferries this summer that we are monitoring," said consultant

Jeannie Archer. Being exclusive to travel retail and made from natural fibres (as opposed to synthetic materials) are just a couple of attributes that keep the brand firmly in favour. "Generally consumers are looking for lightweight wraps using natural fibres rather than synthetic materials," explained Archer. "We're also seeing more men wearing scarves as part of their look, rather than as a practical warmth item." To be an 'easy to sell' category, Wolford has developed a specific travel retail concept designed



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ORLEBAR BROWN



Paul & Shark is showcasing its new Aqua Leather range – water repellent leather garments treated to maintain their softness. The foldable, ultra-light, down jacket is perfect for travelling.

to be flexible enough to meet a variety of customer's expectations. As such, the brand is expanding in Europe thanks to strong partnerships with the likes of Heinemann, Lagardère and IDF Belgium. "We are currently also in contact with Dufry Group to be listed as a global vendor," said Kerstin Scholl, Global Travel Retail, Wolford (Yellow Village A19). "While designing the concept, we insisted on having fixtures that attract the passengers, make the brand more visible and ensure offers are understood instantly. We can integrate into all kinds of retail formats, but we do favour integration in multi-brand stores."

TAILOR MADE SOLUTIONS

As many suppliers agree, offering the consumer something different and exclusive in the airport is crucial for engagement and Paul & Shark's in-store embroidery machine is a good example of creating a memorable experience for travellers. Last summer, the company partnered with the Hong Kong International Airport Authority and Lagardère Services, introducing a bespoke embroidery machine into its boutique to celebrate the new opening. It invited those purchasing a Paul & Shark polo shirt to have their name or slogan embroidered

Desigual's Spring/Summer 2018 collection marks Jean-Paul Goude's first step as Artistic Director of the brand. The women's fashion Spring/Summer 2018 collection blends cross-cultural references in a panoply of colour and creativity.



MORGAN & OATES IS SHOWCASING ITS NEWLY EXTENDED HERITAGE COLLECTION – A RANGE OF LUXURIOUS 60 X 180CM BLENDED 10% CASHMERE AND 90% MERINO WRAPS.



free of charge within just a few minutes, creating theatre and interest while demonstrating the quality and craftsmanship behind every piece of clothing. "We are also able to create a point of difference by offering limited editions for a specific airport or retailer," said Bonelli. Also in Hong Kong, Paul & Shark offered a limited edition (100 pieces) Hong Kong Polo shirt with LATR. The garment was given a destination feel with emblems of Hong Kong and the Paul & Shark logo in white and pale blue against a red panel placed under the collar and at the sleeve edge. "We are very proud of this flexibility in being able to produce special items for retailers to create a point of difference for the boutique, and to offer travellers something that is unique," said Bonelli. The story doesn't end there. The new Personalise Your Button service has been available from June 2017 for the F/W collection. Shirts and polos from this collection will include a label tag that invites the buyer to visit a dedicated website and enter their initials, which will then be embroidered on a button cover at no extra cost. What's more, characters can be embroidered in English, Chinese and Russian. "The market is challenging in many ways – from consolidation to e-commerce and exchange rates – but buyers are realising the potential for fashion

and accessories especially in the mid-upper price range," explained Archer. "Morgan & Oates is exclusive to travel retail and that remains a plus point for us, as we offer uniqueness to our customer base. We see the market as continuing to offer good opportunity, although in some regions it is challenging – but that's the case for all categories. Pricing versus quality versus exclusiveness are all key to sales in this climate." The company works closely with its partners to develop new products and exclusive designs. Currently, it is teaming up with two airlines on exclusive concepts, while next year will see the launch of a totally new product line for one of its biggest customers. Ultimately, as Orlebar Brown points out, offering something unique is a boon for many brands, especially when a concept gives rise to location-specific pieces. "The availability of #SnapShorts for wholesale customers opens up an enormous opportunity for collaborations and co-branding," commented Petrelli. "As newcomers we see enormous potential throughout the channel as we target key high-traffic airports worldwide." With an aim to double its share of trade retail in the business through a number of new pop-up locations in the pipeline over the coming months, the proof will be in the pudding.

Learn more about the fashion & accessories innovations being presented at TFWA World Exhibition & Conference by visiting the TFWA Product Showcase (www.tfwaproductshowcase.com). Scan this code to visit the TFWA Product Showcase





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Maui Jim invests in customised promotions and enhanced training for sales associates.

Bold shapes, vivid colours, smart materials and hi-tech features are showcased in the latest wave of sunglasses on display, providing suppliers with a renewed sense of confidence.

As a case in point, Marcolin Group is striving for double-digit growth in travel retail in 2017, supported by the various brands in its portfolio. In Cannes, the company is presenting its newest collections, which will be in stores by November 2017. This includes Tom Ford, the pillar brand in its luxury segment, as well as Guess (in the diffusion segment), and Ermenegildo Zegna, Balenciaga, Moncler, Emilio Pucci, Roberto

Cavalli, Tod's, Dsquared2, Guess, Swarovski, Diesel, Timberland and Just Cavalli.

"The portfolio of brands is international, versatile and not overlapping, and each brand has its USP intrinsically linked to its core value," explained Nina Pan, Worldwide Head of Duty Free & Travel Retail, Marcolin SpA (Blue Village B31). "For sunglasses, innovation is driven through the design of frames, the utilisation of lenses, and the combination of colours and materials. On top of being functional, sunglasses are accessories for all occasions – both indoors and outdoors."

A highlight is the Tom Ford Eyewear collection featuring eye-catching coloured and mirrored lenses. 'Clip-on' lenses that can be attached to

SEEING DOUBLE

With a number of sunglasses suppliers on track for double-digit growth, the strategy for success is clear to see. By Faye Bartle



As a licensee partner of adidas, Silhouette offers a broad selection of female sunglasses styles, as well as numerous new models for those with a sporty lifestyle.

optical frames, are also rising in popularity.

"Hi-tech Barberini green glasses are inserted in different Tom Ford sunglass styles," added Pan. "As for frames, we are seeing a continued interest in metal frames, particularly rose gold with a matte or shiny finish." Silhouette is another company that is leading the way when it comes to cutting edge style.

"We see an increasing number of clients looking for sunglasses with lighter lens tints to make a fashion statement – even with

little sun," said Sandra Simader, Area Sales Manager Travel Retail, Silhouette International (Riviera Village RE9A). "These lenses, like our mint-rosé, are also convenient on bad weather days, or when going out in the evening. Based on this feedback we increased the proportion of lighter lenses and gradient lenses in our 2018 collection." Digging deeper into new lens colour development, rose gold, brass and greenish patina on gold is influencing Silhouette's latest collection. This has given rise to two new reflective

colour tones: brass nude and brass mint.

Of course, as a licensee partner of adidas, Silhouette also offers a broad selection of women's sunglasses styles, as well as a variety of new models for those with a sporty lifestyle. The new wayfinder was launched in September 2017 and will be onboard TAP and Lufthansa – a big win for the company.

In Cannes, buyers can take a peek at the new adidas Sport eyewear wayfinder and protean featuring ultra-lightweight and shatterproof frames, adjustable nose pads and gripped temples, with the option for lenses that transform from clear to a dark tint within seconds to adapt to different weather conditions.

Another hero product is ICON Atwire that showcases a 'shape in shape' concept combined with the lightness of rimless sunglasses. Infinity, on the other hand, is a futuristic

interpretation of retro shapes. "We are working very closely with our partners to select the right assortment and to update it when needed," said Simader. "It is crucial to have a healthy quantity in stock to not risk losing any sale. This

is sometimes very tricky as delivery times can be quite long to some locations."

BLURRED LINES

There is more promising news from those in the know. After a sluggish 2016, Maui Jim (Green Village M59) is also enjoying double-digit growth in 2017. In Cannes, the company is showcasing several new fashion models with enhanced polarized lens technology, including Maui Sunrise, a brand new proprietary pink flash mirror coating applied to the PolarizedPlus2 Maui Rose lens, which is available in two popular styles: Baby Beach and Mavericks.

For women, new styles include Canna, Plumeria and Starfish, which feature understated

cat-eye silhouettes designed to flatter a variety of face shapes. Further to this, the collection of fashionable metal frames continues to expand, most recently with the release of three styles – Sea House, Breezeway and Cook Pines – that offer an oversized perspective on popular shapes. All three styles are available in a variety of colourful frame and lens combinations. "Maui Jim is nicely positioned as a 'lifestyle' brand. Therefore, we see continued growth and demand in polarized products," said Giles Marks, Global Travel Retail Director. "We take every opportunity to engage the traveller to help him understand the benefit of wearing polarized lenses." The fashion set will be pleased

to learn that Scorpio Worldwide (Mediterranean Village P8) re-entered the sunglasses sector this year, following a period out of the market. Having signed the distribution rights for Superdry Sunglasses, who the company already works with for watches, Scorpio has already seen a positive response with listings with Edelweiss Air, Air Caraibes, French Blue, Virgin Atlantic, easyJet, TUI Belgium, TUI Germany, TUI Netherlands and Jet Air Fly. "Superdry is growing its global footprint very quickly, especially in mainland Europe and the Middle East – it's a fantastic lifestyle brand that's accessible for everyone, and it is selling very well," said Stuart McGuire, CEO Scorpio Worldwide. Earlier



Scorpio Worldwide re-entered the sunglasses sector this year and has signed the distribution rights for Superdry Sunglasses. The combination of fashionable, funky designs and great price points make the Superdry Sunglasses range a hot contender for any inflight catalogue.



Geographically, Asia-Pacific represents the greatest opportunity for Maui Jim.

SPOTLIGHT ON RODENSTOCK

The official licensee for Porsche Design sunglasses, Rodenstock (Riviera Village RE17) teams a portfolio of premium to luxury eyewear brands with its expertise as an optical company to elevate the proposition. In Cannes, the company (headquartered in Munich, Germany) is showcasing the latest collections for Porsche Design eyewear, including the new carbon fibre model, as well as other premium designs from rocco by Rodenstock (rx, sunglasses) and Rodenstock (rx, sunglasses and readers).

"Porsche Design sunglasses for men are doing very well internationally where we're working with travel retail operators like Dufry, Nuance (Sun Catcher), China Duty Free Group, Kappe and DFS Galleria Stores, KLM, SAS and many others," said Petra Eckhardt, Rodenstock's Global Business Manager. "We're seeing fantastic sell through of various styles through airport retail, especially where supported with marketing material such as light boxes."

As for trends, Eckhardt says consumers are looking for "something stylish while lightweight, with a combination of technological innovation, outstanding design and high quality".

"There are fewer choices for men currently than women – therefore, Porsche Design eyewear fills a market niche with its technically inspired men's collection," she added.



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this year, Scorpio also started working with Safilo Group whose brand portfolio consists of proprietary brands and licensed brands including Hugo Boss, Polaroid and Tommy Hilfiger. "We have already signed listings for these brands, especially Polaroid," added McGuire. "We have also very recently agreed terms with British brand Radley with a range of ladies' sunglasses."

SHEDDING LIGHT ON FUTURE GROWTH

The introduction of new brands and designs is adding a sense of excitement to the category. "Generally speaking, customers

are getting more and more demanding in terms of innovation, pricing and service," said Pan. "Customers expect innovation every six months, giving them a reason to buy a new pair of sunglasses."

"Consumers want high-quality brands at accessible price points," added McGuire. "They are constantly on the lookout for something different and exciting, as well as limited editions. We have seen a trend for vintage frames, geo-round styles, hand-painted and ombre styling."

This year, Marcolin has a strategy to support the sell-out of its clients, supported by high-profile animations and onsite



Silhouette's latest collection of sunglasses gives rise to two new reflective colour tones: brass nude and brass mint. Pictured here is a model from the Silhouette Infinity Collection in brass mint.



Marcolin kicked off 2017 with a strategy to support the sell-out of its clients, supported by high-profile animations and onsite product and sales training. Pictured here is style GU7528 from the Guess Eyewear 2018 trends collection – the feminine cat-eye silhouette is crafted in thin metal combined with acetate end tips.

product and sales training. "As a result, we are enjoying a robust come-back in Eastern Europe and Russia and strong and sustained growth in central, southern and northern Europe, as well as Asia and the Americas," said Pan. "Having a clear vision of retailers' commercial strategy is key for us to develop a coherent product and marketing strategy to support it. Indeed, our biggest opportunity for growth lies in developing stronger partnerships with the retailers and in understanding the end consumer's needs in order to expand our network with the proper brands in the

best locations and working closely with retailers on in-store animation and digital activation to maximise the power of our brands." It's something that is having a knock-on effect on inflight. "As each year goes by, airlines are becoming even more brand-conscious," said McGuire. "Our priority is to bring leading brands

to the market at affordable price points, and to increase the onboard penetration. The price comparison to local retailers and the duty free stores is putting the business under pressure, so we must also work hard on duty free exclusives, promotions, incentives, and crew engagement, to continue to excite and bring the passenger to us."

Learn more about the sunglasses innovations being presented at TFWA World Exhibition & Conference by visiting the TFWA Product Showcase (www.tfwaproductshowcase.com). Scan this code to visit the TFWA Product Showcase



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The new TFWA Digital Village is open for three full days from Wednesday 4 October to Friday 6 October. It will be preceded by TFWA's first Digital Focus Workshop on Tuesday morning, where Portland Design will share key findings of a report entitled 'The Digital Journey'. Terna Jibo, Head of Strategic Insights Unit, Portland Design, shared a preview with Ross Falconer.

Portland Design's Strategic Insights Unit works in close collaboration with TFWA to enhance its research output and help its members understand and adapt to the consumer, technological and cultural changes that are shaping the duty free & travel retail sector.

'The Digital Journey' is the second TFWA Monitor report, which provides a robust analysis of the seismic technological shifts taking place across the sector. "It investigates how the digital revolution is profoundly disrupting, transforming and digitalising businesses across the global travel industry," says Terna Jibo, Head of Strategic Insights Unit, Portland Design. "From the passenger journey

to airport operations, and duty free & travel retail, it's evident that digital disruption is severely impacting the rapidly-changing landscape of the travel industry." For this report, Portland Design conducted interviews with some respected industry thought-leaders and global experts



Terna Jibo, Head of Strategic Insights Unit, Portland Design: "I hope that visitors will feel inspired and excited about the findings we highlight in 'The Digital Journey' report, as there is real scope for some groundbreaking partnerships – tie-ups that will enhance the travelling consumer experience."

working in the airport, technology, mobile, F&B, and duty free & travel retail sectors. "We also reviewed published industry research, research company reports, and conducted extensive desk research to identify new and emerging consumer and retail trends and best-in-class



TFWA DIGITAL VILLAGE EXHIBITORS

ACDL (Au Couer du Luxe) -	Stand DB12	iCoupon - UK	Stand DA10
Hong Kong	Stand DB6	Ignis - UK	Stand DB6
Adactive - France	Stand DC1	INFLIGHT MEDIA	Stand DA6
Aircommerce - Netherlands	Stand DA18	DIGITAL (IMM) - France	
Airfree - France	Stand DA15	INOVRETAIL - Portugal	Stand DD1
AIROTA - UK	Stand DB13	JCDECAUX - France	Stand DB15
ALBATROSS CX - France	Stand DA13	MyDutyFree - Ukraine	Stand DA9
ALDEBARANDE - France	Stand DA11	OLLDU - Korea	Stand DB11
AOE GmbH - Germany	Stand DA2	Part&Ma - France	Stand DB7
Concourse Display Management - UK ..	Stand DC4	PERFUMIST - Thailand	Stand DB10
DEPACK INTERACTIVE - France	Stand DB2	PLANET INTUS - Switzerland	Stand DA8
DutyBuddy - Ireland	Stand DB9	SAMPLING INNOVATIONS	Stand DD2
DutyFreeList - India	Stand DB8	EUROPE - Spain	
ETHOS FARM - Ireland	Stand DA12	SKYdeals.shop - France	Stand DB1
FLIO - UK	Stand DA7	The Design Solution - UK	Stand DA5
FUTURE TRAVEL BY	Stand DA1	The Samurais Technologies	Stand DC6
SAMSONITE - Belgium		powered by Evrbit - Austria	
GLOBAL SMILING - Germany	Stand DB3	Thin Film Electronics - USA	Stand DD3
HOLOVIS - UK	Stand DA16	UPSILON GROUP - France	Stand DC2

DIGITAL WELCOME

A partnership between TFWA, Nice Côte d'Azur Airport, Freixenet and design agency Depack, will see two experiential bars created in the run-up to the TFWA Digital Village. The bars, positioned in Terminals 1 and 2 at the airport, will welcome arriving delegates in possession of their TFWA World Exhibition & Conference badges with a glass of Freixenet Cordon Rosado or Ice Rosé. To highlight the inaugural TFWA Digital Village, travellers will have the chance to contribute to a tablet-based collaborative digital creation. Indicating their nationality and a current email address will enable participants to receive the finished work.



As both a retail-space planner and digital-solutions provider, Depack will be at the TFWA Digital Village to present the first-ever Storm capsule, a condensed version of its modular store of the future designed especially for airport VIP lounges. The Bordeaux-based agency will also build some 40 exhibitor stands in the Palais des Festivals for brands like Coach, Davidoff, Shiseido and Moët Hennessy, a fitting way to mark the 70th anniversary of duty free.

case studies and benchmarks," Jibo explains. "Subsequently, this report and ensuing publications serve as an 'early warning' system for the demands and expectations of existing and future travellers – providing TFWA members with valuable and thought-provoking insights, global perspectives and expert analysis on a rapidly-changing global retail market." After the first TFWA Monitor report, 'Retail 4.0', focused on the new technological 'phygital' retail revolution and what it means for the travel retail industry, this report explores how technology is shaping new passenger expectations for personalised and convenience-driven airport services.

IDEAS LAB

Portland Design will also compere an Ideas Lab for TFWA Digital Village exhibitors to share their digital insights and ideas with visitors. This takes place from 09:00 to 10:00 on Friday 6 October, in the TFWA Digital Village. "I want visitors to be inspired by the exhibitors, and feel excited and

empowered by the insights and ideas being presented and to look for collaboration opportunities, as this will be fundamental for meeting the needs and demands of next-gen airports and travellers," says Jibo. "Hopefully, the Ideas Lab can act as a catalyst for unlocking new ideas and thinking for how the industry will shape the way it operates in the 21st century, and that the report and events inspire airport operators, organisations, brands and retailers to stay ahead in the marketplace."

SAVE THE DATE

The Digital Village Opening Cocktail, kindly sponsored by The Samurais Technologies powered by Evrbit, takes place on Tuesday 3 October, 19:30, in the Salon Croisette, Majestic Hotel. Buy your entry ticket at the TFWA Registration Pavilion.

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STAND NAME	VILLAGE	STAND	SECTOR	MEMBER
3 LAB INC.	Blue Village	G28	Fragrances & Cosmetics	MEMBER
ABTEY CHOCOLATERIE	Red Village	H8	Confectionery & Fine Food	MEMBER
ACCA KAPPA	Riviera Village	RA6	Fragrances & Cosmetics	
ACCOLADE WINES	Red Village	J2	Wine & Spirits	MEMBER
AGATHA	Golden Village	G011	Jewellery & Watches	
AGIO CIGARS	Yellow Village	H49	Tobacco	MEMBER
AHAVA DEAD SEA LABORATORIES	Green Village	M62	Fragrances & Cosmetics	
AIGNER	Yellow Village	H35	Fashion / Accessories / Luggage	MEMBER
AIR-VAL INTERNATIONAL	Green Village	M72	Fragrances & Cosmetics	MEMBER
AJMAL	Red Village	H18	Fragrances & Cosmetics	
AL NASSMA CHOCOLATE	Blue Village	F1	Confectionery & Fine Food	MEMBER
AL ZAWRAE INDUSTRIAL COMPANY (MAZAYA)	Yellow Village	H53	Tobacco	MEMBER
ALEXANDRE J - NEW	Red Village	L23	Fragrances & Cosmetics	
ALLIED BRANDS	Green Village	K62	Wine & Spirits	MEMBER
ALTIA	Yellow Village	F50	Wine & Spirits	MEMBER
AM INTERNATIONAL	Mediterranean Village	P14	Electronics	
AMOREPACIFIC	Bay Village	Bay Terrace 2	Fragrances & Cosmetics	MEMBER
AMOUAGE	Golden Village	G015	Fragrances & Cosmetics	MEMBER
ANDRE MOUCHE	Red Village	L28	Jewellery & Watches	MEMBER
ANGELINI BEAUTY	Riviera Village	RE13	Fragrances & Cosmetics	MEMBER
ANGELINI BEAUTY	Riviera Village	RD9	Fragrances & Cosmetics	MEMBER
ANGUS DUNDEE DISTILLERS PLC	Green Village	L55	Wine & Spirits	MEMBER
ANTHON BERG	Blue Village	B7	Confectionery & Fine Food	MEMBER
ANTICA SAMBUCA	Marine Village	R3	Wine & Spirits	MEMBER
APM MONACO - NEW	Green Village	L62	Jewellery & Watches	
APPLE BEAUTY	Mediterranean Village	N4	Fragrances & Cosmetics	MEMBER
AQUASCUTUM	Blue Village	G4	Fashion / Accessories / Luggage	
AQUOLINA / PINK SUGAR	Marine Village	R6	Fragrances & Cosmetics	MEMBER
ARALDI 1930	Riviera Village	RF9	Fashion / Accessories / Luggage	MEMBER
ARCANCIL PARIS/INSTITUT CARMEANE	Green Village	K40	Fragrances & Cosmetics	
ARMANI	Ambassadeurs Village	V7	Fashion / Accessories / Luggage	MEMBER
ART & FRAGRANCE / LALIQUE BEAUTY	Red Village	J33	Fragrances & Cosmetics	MEMBER
ARTDECO COSMETIC GROUP	Riviera Village	RF8	Fragrances & Cosmetics	MEMBER
ARTHES	Bay Village	Bay 5A	Fragrances & Cosmetics	
ASAHI	Blue Village	F14	Wine & Spirits	MEMBER
AURORA PENS & ACCESSORIES	Yellow Village	G36	Gifts & Toys	
AURORA WORLD	Green Village	K67	Gifts & Toys	MEMBER
B+D BUCH+DEICHMANN	Yellow Village	A21	Fashion / Accessories / Luggage	MEMBER
BACARDI GLOBAL TRAVEL RETAIL DIVISION	Bay Village	Bay 21	Wine & Spirits	MEMBER
BALLY	Riviera Village	RC6	Fashion / Accessories / Luggage	MEMBER
BARTON & GUESTIER	Red Village	L22	Wine & Spirits	MEMBER
BAVARIA NV - NEW	Harbour Village	SUNSHINE	Wine & Spirits	MEMBER
BE RELAX - NEW	Blue Village	C8	Gifts & Toys	
BEAM SUNTORY GTR	Harbour Village	JADE	Wine & Spirits	MEMBER
BEAUTY CONTACT, INC	Yellow Village	F58	Fragrances & Cosmetics	MEMBER
BEAUTY SAN	Blue Village	A6	Fragrances & Cosmetics	MEMBER
BELUGA VODKA	Yellow Village	E41	Wine & Spirits	MEMBER
BENEFIT COSMETICS	Harbour Village	ACCAMA DELTA	Fragrances & Cosmetics	MEMBER
BENSIMON COLLECTION	Riviera Village	RA8	Fashion / Accessories / Luggage	
BERDOUES PARFUMS & COSMETIQUES	Blue Village	G15	Fragrances & Cosmetics	
BERING	Yellow Village	AA17	Jewellery & Watches	MEMBER
BEURER	Riviera Village	RE9B	Electronics	MEMBER
BIOEFFECT - NEW	Yellow Village	C17	Fragrances & Cosmetics	MEMBER
BISCUITERIE LA MERE POULARD	Blue Village	B1	Confectionery & Fine Food	MEMBER
BLACK UP	Green Village	J40	Fragrances & Cosmetics	
BLUE STORKS - NEW	Mediterranean Village	N15	Gifts & Toys	MEMBER
BOGGI MILANO	Bay Village	Bay 11A	Fashion / Accessories / Luggage	MEMBER
BOMBATA - NEW	Yellow Village	G45	Fashion / Accessories / Luggage	
BOND NO.9 - NEW YORK	Green Village	J46	Fragrances & Cosmetics	MEMBER
BORCO INTERNATIONAL	Green Village	M74	Wine & Spirits	
BOTTEGA SPA	Blue Village	A11	Wine & Spirits	MEMBER
BOUCHARD PERE ET FILS	Red Village	J3	Wine & Spirits	MEMBER
BRAUN GMBH	Mediterranean Village	P15	Electronics	MEMBER
BRIC'S	Riviera Village	RA7	Fashion / Accessories / Luggage	MEMBER
BRITISH AMERICAN TOBACCO GTR	Bay Village	Bay Terrace 12	Tobacco	MEMBER
BROCARD JEAN-MARC	Green Village	H60	Wine & Spirits	MEMBER
BROSWAY	Blue Village	C4	Jewellery & Watches	
BROWN-FORMAN	Beach Village	Beach 03	Wine & Spirits	MEMBER
BUCKLEY LONDON	Red Village	H4	Jewellery & Watches	
BULBASH - NEW	Riviera Village	RJ20	Wine & Spirits	
BULGARI	Marine Village	Foyer 2	Fragrances & Cosmetics	MEMBER
BURBERRY	Marine Village	Foyer 1B	Fragrances & Cosmetics	MEMBER
BUTLERS CHOCOLATES	Green Village	L56	Confectionery & Fine Food	
BUTTERFLY TWIST	Yellow Village	F42	Fashion / Accessories / Luggage	MEMBER
BUYING THE SKY - NEW	Ambassadeurs Village	U4	Jewellery & Watches	MEMBER
BY TERRY	Red Village	L29	Fragrances & Cosmetics	
CABEAU	Yellow Village	E39	Gifts & Toys	MEMBER
CALVIN KLEIN - TOMMY HILFINGER	Bay Village	Bay Terrace 10	Fashion / Accessories / Luggage	MEMBER
CAMICISSIMA - NEW	Harbour Village	LADY SOUL	Fashion / Accessories / Luggage	MEMBER
CAMPARI	Bay Village	Bay 25	Wine & Spirits	MEMBER
CAPGLOBAL	Blue Village	G31	Electronics	MEMBER
CARAN D'ACHE	Riviera Village	RB9	Gifts & Toys	MEMBER
CARPENE MALVOTI	Red Village	K1	Wine & Spirits	MEMBER
CARTIER PARFUMS - NEW	Harbour Village	LATITUDE	Fragrances & Cosmetics	MEMBER
CAUDALIE - NEW	Golden Village	G01	Fragrances & Cosmetics	MEMBER
CAVE DE TAIN	Green Village	L71	Wine & Spirits	MEMBER
CAVENDISH & HARVEY	Blue Village	H27	Confectionery & Fine Food	MEMBER
CERRUTI 1881	Bay Village	Bay 14	Fashion / Accessories / Luggage	MEMBER

CHABOT ARMAGNAC	Riviera Village	RB7	Wine & Spirits	MEMBER
CHAMPAGNE LAURENT-PERRIER - NEW	Blue Village	F4	Wine & Spirits	MEMBER
CHAMPAGNE NICOLAS FEUILLATTE	Red Village	J18	Wine & Spirits	MEMBER
CHAMPAGNES PIPER-HEIDSIECK ET CHARLES HEIDSIECK - NEW	Harbour Village	VITA DOLCE	Wine & Spirits	MEMBER
CHANEL	Ambassadeurs Village	V11	Fragrances & Cosmetics	MEMBER
CHAOS / CTR - NEW	Yellow Village	H63	Fashion / Accessories / Luggage	
CHARRIER PARFUMS	Yellow Village	B20	Fragrances & Cosmetics	MEMBER
CHATEAU D'ESCLANS- WHISPERING ANGEL- SACHA LICHINE	Red Village	L19	Wine & Spirits	MEMBER
CHATEAU DU TARIQUET	Yellow Village	B28	Wine & Spirits	
CHATEAU LE PUY & CHAMPAGNE	Green Village	J67	Wine & Spirits	MEMBER
CHOCOLAT MATHEZ - NEW	Blue Village	F17	Confectionery & Fine Food	
CHOPIN VODKA - NEW	Yellow Village	E35	Wine & Spirits	MEMBER
CHOW TAI FOOK - NEW	Green Village	K56	Jewellery & Watches	MEMBER
CHOYA UMESHU	Marine Village	S10	Wine & Spirits	
CHRISTIAN BRETON	Yellow Village	H45	Fragrances & Cosmetics	MEMBER
CHURCHILL'S CONFECTIONERY PLC	Yellow Village	D31	Confectionery & Fine Food	MEMBER
CLARENCE DILLON WINES	Yellow Village	H61	Wine & Spirits	MEMBER
CLARINS GROUP	Ambassadeurs Village	V5	Fragrances & Cosmetics	MEMBER
CLARINS GROUP	Ambassadeurs Village	V1	Fragrances & Cosmetics	MEMBER
CLOGAU	Yellow Village	D35	Jewellery & Watches	MEMBER
COACH	Riviera Village	RH5	Fashion / Accessories / Luggage	MEMBER
COCCINELLE	Bay Village	Bay 1A	Fashion / Accessories / Luggage	MEMBER
COEUR DE LION	Green Village	M50	Jewellery & Watches	MEMBER
COFINLUXE	Red Village	K35	Fragrances & Cosmetics	MEMBER
COGNAC CAMUS	Blue Village	F11	Wine & Spirits	MEMBER
COGNAC DOBBÉ	Red Village	K5	Wine & Spirits	MEMBER
COGNAC FRAPIN	Blue Village	AA5	Wine & Spirits	MEMBER
COGNAC GODET	Blue Village	A1	Wine & Spirits	MEMBER
COGNAC HARDY & POLIGNAC	Red Village	K21	Wine & Spirits	MEMBER
COLLAERT	Blue Village	H31	Fashion / Accessories / Luggage	
COLLISTAR	Riviera Village	RH2	Fragrances & Cosmetics	MEMBER
COMPAGNIE DE GUYENNE - COGNAC MEUKOW	Red Village	J6	Wine & Spirits	MEMBER
CONAXESS TRADE DENMARK A/S	Yellow Village	G59	Confectionery & Fine Food	MEMBER
CONO SUR	Marine Village	R4	Wine & Spirits	MEMBER
CONSTELLATION BRANDS / ARTERRA WINES	Yellow Village	D26	Wine & Spirits	
COTY	Marine Village	Foyer 3/S13/S15	Fragrances & Cosmetics	MEMBER
COUDRAY-PIVER	Blue Village	H15	Fragrances & Cosmetics	MEMBER
COURREGES	Ambassadeurs Village	U6	Fragrances & Cosmetics	MEMBER
CREED	Blue Village	D13	Fragrances & Cosmetics	MEMBER
CRYSTAL HEAD VODKA	Yellow Village	D37	Wine & Spirits	MEMBER
DANDY NOMAD - NEW	Red Village	L17	Gifts & Toys	MEMBER
DANIEL WELLINGTON	Beach Village	Beach 18	Jewellery & Watches	MEMBER
DANZKA VODKA	Green Village	H52	Wine & Spirits	MEMBER
DAVIDOFF CIGARS	Bay Village	Bay Terrace 1	Tobacco	MEMBER
DE RIGO - ALG DISTRIBUTORS	Bay Village	Bay 3A	Fashion / Accessories / Luggage	
DE RUY PERFUMES	Yellow Village	G38	Fragrances & Cosmetics	
DEAU COGNAC - NEW	Yellow Village	D40	Wine & Spirits	MEMBER
DECLARÉ / JUVENA / MARLIES MOLLER	Green Village	K36	Fragrances & Cosmetics	MEMBER
DELSEY PARIS	Blue Village	F13	Fashion / Accessories / Luggage	MEMBER
DENIS CHARPENTIER GROUP	Blue Village	D1	Wine & Spirits	MEMBER
DESIGN GO	Yellow Village	B24	Gifts & Toys	MEMBER
DESIGNER PARFUMS	Red Village	L35	Fragrances & Cosmetics	MEMBER
DESIGUAL	Bay Village	Bay Terrace 4	Fashion / Accessories / Luggage	MEMBER
DESTILERIAS CAMPENY	Green Village	L67	Wine & Spirits	
DIAGEO	Red Village	M38+33	Wine & Spirits	MEMBER
DIEGO DALLA PALMA	Riviera Village	RB8	Fragrances & Cosmetics	MEMBER
DIESEL	Bay Village	Bay Terrace 3	Fashion / Accessories / Luggage	MEMBER
DIOR	Marine Croisette	T2	Fragrances & Cosmetics	MEMBER
DISTELL	Green Village	M64	Wine & Spirits	MEMBER
DISTILLERIES ET DOMAINES DE PROVENCE	Blue Village	B2	Wine & Spirits	MEMBER
DIVERSE FLAVOURS	Red Village	L34	Wine & Spirits	MEMBER
DOMAINES ALBERT BICHOT	Yellow Village	H57	Wine & Spirits	MEMBER
DORIN	Blue Village	A4	Fragrances & Cosmetics	MEMBER
DR IRENA ERIS COSMETIC LABORATORIES	Red Village	L20	Fragrances & Cosmetics	MEMBER
DUC D'O CHOCOLATES	Green Village	J51	Confectionery & Fine Food	MEMBER
DUFRE	Yellow Village	G51	Confectionery & Fine Food	MEMBER
DYRBERG KERN	Green Village	L46	Jewellery & Watches	
EDEN PARK	Blue Village	E4	Fashion / Accessories / Luggage	MEMBER
EDRINGTON	Beach Village	Beach 10	Wine & Spirits	MEMBER
EL ALMENDRO / DELAVIUDA CONFECTIONERY GROUP	Blue Village	G22	Confectionery & Fine Food	MEMBER
EMILE CHOURIET	Yellow Village	C34	Jewellery & Watches	
EMPIRE OF SCENTS	Yellow Village	B15	Fragrances & Cosmetics	MEMBER
ENOITALIA	Blue Village	H9	Wine & Spirits	
ERMENEGILDO ZEGNA	Riviera Village	RC4	Fashion / Accessories / Luggage	MEMBER
ESTEE LAUDER COMPANIES	Riviera Village	RE18	Fragrances & Cosmetics	MEMBER
ESTELLA BARTLETT	Yellow Village	D42	Jewellery & Watches	
ETAT LIBRE D'ORANGE	Ambassadeurs Village	U3	Fragrances & Cosmetics	MEMBER
ETRO	Riviera Village	RJ16	Fashion / Accessories / Luggage	MEMBER
EUROCOSMESI	Riviera Village	RC9	Fragrances & Cosmetics	MEMBER
EUROITALIA	Riviera Village	RE2	Fragrances & Cosmetics	MEMBER
FAMILLE JM CAZES	Red Village	J4	Wine & Spirits	MEMBER
FAMILLE MARY	Yellow Village	E42	Confectionery & Fine Food	
FAMILLE ROUX - NEW	Red Village	J19	Wine & Spirits	
FAUCHON	Riviera Village	RD7	Confectionery & Fine Food	MEMBER
FAZER GLOBAL TRAVEL TRADE	Red Village	K10	Confectionery & Fine Food	MEMBER
FEDON	Green Village	K54	Fashion / Accessories / Luggage	MEMBER
FEILER	Yellow Village	F45	Home decoration / Tableware	
FERRERO	Bay Village	Bay 8	Confectionery & Fine Food	MEMBER
FERVOR MONTRÉAL	Green Village	H50	Jewellery & Watches	MEMBER
FESTINA	Yellow Village	C25	Jewellery & Watches	
FIYTA	Yellow Village	E38	Jewellery & Watches	MEMBER
FOLLI FOLLIE GROUP - LINKS OF LONDON	Ambassadeurs Village	V2	Jewellery & Watches	MEMBER
FONBELLE	Blue Village	H13	Wine & Spirits	MEMBER
FONTANAFREDDA	Yellow Village	F55	Wine & Spirits	MEMBER
FOOD ACCADEMIA	Red Village	K15	Confectionery & Fine Food	MEMBER
FRAAS- THE SCARF COMPANY - NEW	Red Village	K29	Fashion / Accessories / Luggage	MEMBER
FRAGONARD PARFUMEUR	Bay Village	Bay12B	Fragrances & Cosmetics	
FRANCIACORTA DISTILLERIE SPA	Red Village	L11	Wine & Spirits	MEMBER
FRATELLI BRANCA DISTILLERIE SRL	Yellow Village	E33	Wine & Spirits	MEMBER
FRATERNITY SPIRITS WORLD	Blue Village	G3	Wine & Spirits	MEMBER
FREDERIQUE CONSTANT	Riviera Village	RG13	Jewellery & Watches	MEMBER
FREY WILLE	Yellow Village	C15	Jewellery & Watches	MEMBER

FURLA	Bay Village	Bay 2	Fashion / Accessories / Luggage	MEMBER
GEBR. HEINEMANN	Yellow Village	D21	Fashion / Accessories / Luggage	MEMBER
GERARD BERTRAND	Red Village	K11	Wine & Spirits	MEMBER
GIANNI VERSACE SPA	Riviera Village	RA4	Fashion / Accessories / Luggage	MEMBER
GIORGIO JANEKE MILANO	Blue Village	C7	Fashion / Accessories / Luggage	MEMBER
GIULIANO TARTUFI - NEW	Red Village	K9	Confectionery & Fine Food	
GODIVA CHOCOLATIER	Yellow Village	F33	Confectionery & Fine Food	MEMBER
GOLDKENN	Riviera Village	RC7	Confectionery & Fine Food	MEMBER
GOSH COPENHAGEN	Riviera Village	RF5	Fragrances & Cosmetics	MEMBER
GOURMET HOUSE	Green Village	J66	Confectionery & Fine Food	MEMBER
GRACE SPIRITS	Blue Village	F24	Wine & Spirits	
GROUPE PANTHER	Yellow Village	E36	Fragrances & Cosmetics	MEMBER
GRUPO FREIXENET	Red Village	J7	Wine & Spirits	MEMBER
GUERLAIN	Riviera Village	RJ17	Fragrances & Cosmetics	MEMBER
GUESS	Blue Village	F22	Fashion / Accessories / Luggage	MEMBER
GUYLIAN	Mediterranean Village	P13	Confectionery & Fine Food	MEMBER
HABANOS	Bay Village	Bay 23	Tobacco	MEMBER
HALEWOOD WINES & SPIRITS - NEW	Harbour Village	PRINCESS SISSI	Wine & Spirits	
HANSE DISTRIBUTION	Red Village	K17	Jewellery & Watches	MEMBER
HARIBO	Bay Village	Bay 11B	Confectionery & Fine Food	MEMBER
HEIDI KLEIN - NEW	Blue Village	G19	Fashion / Accessories / Luggage	
HEILEMANN CONFISERIE	Blue Village	H1	Confectionery & Fine Food	
HEINEKEN INTERNATIONAL	Harbour Village	THE PRIDE	Wine & Spirits	MEMBER
HENRY LONDON - NEW	Green Village	L60	Jewellery & Watches	
HERBORIST	Bay Village	Bay 12A	Fragrances & Cosmetics	
HERMES	Riviera Village	RH3	Fashion / Accessories / Luggage	MEMBER
HERVE GAMBS	Green Village	K68	Home decoration / Tableware	
HINE COGNAC	Red Village	J24	Wine & Spirits	MEMBER
HUGO BOSS	Ambassadeurs Village	Office 41+42	Fashion / Accessories / Luggage	MEMBER
I-CLIP - NEW	Red Village	J10	Gifts & Toys	
IAN MACLEOD DISTILLERS LTD.	Red Village	L7	Wine & Spirits	MEMBER
ID BEAUTY INTERNATIONAL DISTRIBUTION	Ambassadeurs Village	U11	Fragrances & Cosmetics	MEMBER
ILLVA SARONNO	Bay Village	Bay 19	Wine & Spirits	MEMBER
IMPERIAL TOBACCO INTERNATIONAL LTD	Golden Village	G06	Tobacco	MEMBER
INCC GROUP	Bay Village	Bay Terrace 8	Fragrances & Cosmetics	MEMBER
INGRID MILLET	Green Village	J47	Fragrances & Cosmetics	
INSTITUT KARITE PARIS	Blue Village	E3	Fragrances & Cosmetics	MEMBER
INTER PARFUMS	Ambassadeurs Village	V9	Fragrances & Cosmetics	MEMBER
INTERNATIONAL BEVERAGE	Marine Village	S2	Wine & Spirits	MEMBER
INTERNATIONAL LUXURY GROUP	Red Village	M32	Jewellery & Watches	MEMBER
INTERTRADE GROUP	Blue Village	F3	Fragrances & Cosmetics	
J CORTES CIGARS	Marine Village	S6	Tobacco	MEMBER
JACADI / SBT - NEW	Yellow Village	E32	Fragrances & Cosmetics	
JACOMO	Red Village	L25	Fragrances & Cosmetics	MEMBER
JACQUES BOGART	Riviera Village	RC1	Fragrances & Cosmetics	MEMBER
JIM THOMPSON - NEW	Golden Village	G03	Fashion / Accessories / Luggage	MEMBER
JOWISSA	Blue Village	C3	Jewellery & Watches	
JT INTERNATIONAL SA	Marine Village	T1	Tobacco	MEMBER
JURLIQUE	Yellow Village	F49	Fragrances & Cosmetics	
KALOO, COROLLE, CLAYEUX & KOKESHI BY MILLENNIUM FRAGRANCES	Ambassadeurs Village	U5+7	Fragrances & Cosmetics	MEMBER
KARELIA	Bay Village	Bay 6	Tobacco	MEMBER
KIPLING - VF INTERNATIONAL SAGL	Riviera Village	RE7	Fashion / Accessories / Luggage	MEMBER
KORLOFF	Yellow Village	B23	Fragrances & Cosmetics	MEMBER
KOTO PARFUMS	Yellow Village	B16	Fragrances & Cosmetics	MEMBER
KREMLIN AWARD - NEW	Green Village	H58	Wine & Spirits	MEMBER
KT INTERNATIONAL SA	Marine Village	S14	Tobacco	MEMBER
KURATE INTERNATIONAL	Green Village	H44	Jewellery & Watches	
KUSMI TEA	Blue Village	AA4	Confectionery & Fine Food	MEMBER
L'OCCITANE EN PROVENCE	Ambassadeurs Village	V6	Fragrances & Cosmetics	MEMBER
L'OREAL TRAVEL RETAIL	Niveau 5	W1	Fragrances & Cosmetics	MEMBER
LA MARTINA	Green Village	H36	Fashion / Accessories / Luggage	MEMBER
LA MARTINIQUEAISE - BARDINET	Yellow Village	G54	Wine & Spirits	MEMBER
LA PRAIRIE	Riviera Village	RE6	Fragrances & Cosmetics	MEMBER
LA SULTANE DE SABA	Yellow Village	D36	Fragrances & Cosmetics	MEMBER
LA-TWEEZ	Yellow Village	F48	Gifts & Toys	MEMBER
LABORATOIRE FILORGA	Harbour Village	M OCEAN	Fragrances & Cosmetics	MEMBER
LABORATOIRES PHYTOSOLBA	Riviera Village	RE1	Fragrances & Cosmetics	MEMBER
LABORATOIRES DERMATOLOGIQUES D'URIAGE	Riviera Village	RF15	Fragrances & Cosmetics	
LABORATOIRES LIERAC	Riviera Village	RE3	Fragrances & Cosmetics	MEMBER
LABOURE ROI	Red Village	K19	Wine & Spirits	MEMBER
LACOSTE OPERATIONS	Riviera Village	RH15	Fashion / Accessories / Luggage	MEMBER
LADOGA GROUP - IMPERIAL COLLECTION - NEW	Blue Village	H3	Wine & Spirits	MEMBER
LAMBRETTA WATCHES	Yellow Village	F60	Jewellery & Watches	MEMBER
LANCASTER	Bay Village	Bay 1B	Fashion / Accessories / Luggage	MEMBER
LANDEWYCK TOBACCO - NEW	Harbour Village	BETTINA	Tobacco	MEMBER
LAPLANDIA VODKA	Marine Village	R2	Wine & Spirits	MEMBER
LAROCHE - OGIER - ANTOINE MOUEIX PROPRIETES	Bay Village	Bay 13	Wine & Spirits	MEMBER
LAYLA COSMETICS SRL	Green Village	L40	Fragrances & Cosmetics	MEMBER
LE SPORTSAC	Yellow Village	G49	Fashion / Accessories / Luggage	MEMBER
LE TANNEUR - NEW	Green Village	L61	Fashion / Accessories / Luggage	MEMBER
LEGO GROUP	Marine Village	S1	Gifts & Toys	MEMBER
LEONIDAS	Blue Village	D24	Confectionery & Fine Food	MEMBER
LEONOR GREYL	Green Village	M42	Fragrances & Cosmetics	MEMBER
LES GRANDS CHAIS DE FRANCE TR - NEW	Blue Village	H17	Wine & Spirits	MEMBER
LES INTERCHANGEABLES - NEW	Green Village	J55	Jewellery & Watches	
LES SENTEURS GOURMANDES - NEW	Green Village	K37	Fragrances & Cosmetics	
LIFETRONS SWITZERLAND	Blue Village	G7	Electronics	MEMBER
LINDT & SPRUNGLI (SCHWEIZ) AG	Marine Village	R7	Confectionery & Fine Food	MEMBER
LINE POINT INTERNATIONAL LTD - NEW	Green Village	J53	Wine & Spirits	MEMBER
LIUJO SPA	Mediterranean Village	N3	Fashion / Accessories / Luggage	
LIVIKO	Red Village	J16	Wine & Spirits	MEMBER
LOACKER	Green Village	L57	Confectionery & Fine Food	MEMBER
LONGCHAMP	Bay Village	Bay Terrace 9	Fashion / Accessories / Luggage	MEMBER
LORIENCE PARIS	Green Village	K39	Fragrances & Cosmetics	MEMBER
LOUIS ROYER COGNAC	Red Village	K16	Wine & Spirits	MEMBER
LUXOTTICA GROUP	Riviera Village	RG6+8	Fashion / Accessories / Luggage	MEMBER
MACDUFF INTERNATIONAL	Green Village	L64	Wine & Spirits	MEMBER
MAESTRANI	Mediterranean Village	P10	Confectionery & Fine Food	MEMBER
MAEURER & WIRTZ HOUSE OF PERFUMES	Green Village	K50	Fragrances & Cosmetics	MEMBER
MAISON BOINAUD - NEW	Red Village	K28	Wine & Spirits	MEMBER
MAISON FERRAND	Yellow Village	E34	Wine & Spirits	
MAISON FOURNIER PERE ET FILS - NEW	Red Village	K25	Wine & Spirits	MEMBER

MAJORICA	Yellow Village	F54	Jewellery & Watches	
MAKE-UP STUDIO	Marine Village	S8	Fragrances & Cosmetics	MEMBER
MANISH ARORA	Blue Village	C16	Fragrances & Cosmetics	
MARC ROZIER	Blue Village	F26	Fashion / Accessories / Luggage	MEMBER
MARCEL ROBBEZ MASSON - NEW	Golden Village	G021	Jewellery & Watches	MEMBER
MARCHON EYEWEAR	Bay Village	Bay Terrace 5	Fashion / Accessories / Luggage	MEMBER
MARCO SERUSSI PARFUMS	Green Village	K61	Fragrances & Cosmetics	
MARCOLIN EYEWEAR	Blue Village	B13	Fashion / Accessories / Luggage	MEMBER
MARGARETE STEIFF GMBH - NEW	Mediterranean Village	N17	Gifts & Toys	MEMBER
MARIE BRIZARD WINE & SPIRITS	Blue Village	D12	Wine & Spirits	MEMBER
MARS	Bay Village	Bay 9	Confectionery & Fine Food	MEMBER
MASSENEZ	Blue Village	AA9	Wine & Spirits	MEMBER
MAUI JIM	Green Village	M59	Fashion / Accessories / Luggage	MEMBER
MAVALA	Riviera Village	RG16	Fragrances & Cosmetics	MEMBER
MAVIVE	Red Village	M30	Fragrances & Cosmetics	MEMBER
MCM	Riviera Village	RA5	Fashion / Accessories / Luggage	MEMBER
MESTREZAT GRANDS CRUS	Blue Village	E1	Wine & Spirits	MEMBER
MICYS COMPANY SPA - PUPA	Riviera Village	RC5	Fragrances & Cosmetics	MEMBER
MIRIADE	Yellow Village	D25	Fashion / Accessories / Luggage	
MIRIAM QUEVEDO	Riviera Village	RE11	Fragrances & Cosmetics	
MISAKI	Yellow Village	E26	Jewellery & Watches	MEMBER
MOET HENNESSY	Riviera Village	RJ3	Wine & Spirits	MEMBER
MOLIABAL	Ambassadeurs Village	U1	Gifts & Toys	
MOLINARD PARFUMS	Blue Village	F23	Fragrances & Cosmetics	MEMBER
MOLINARI	Green Village	J57	Wine & Spirits	
MONDELEZ WORLD TRAVEL RETAIL	Riviera Village	RG5	Confectionery & Fine Food	MEMBER
MONTBLANC	Red Village	L10	Gifts & Toys	MEMBER
MORELLATO GROUP - NEW	Blue Village	F15	Jewellery & Watches	MEMBER
MORGAN & OATES	Mediterranean Village	P19	Fashion / Accessories / Luggage	MEMBER
MOROCCANOIL	Blue Village	F12	Fragrances & Cosmetics	
MOSQUITNO	Green Village	H56	Gifts & Toys	MEMBER
MR STANLEY'S CONFECTIONERY - NEW	Red Village	K7	Confectionery & Fine Food	MEMBER
MULTI DUTY FREE DEPT. SNC	Blue Village	A3	Confectionery & Fine Food	MEMBER
MYCADO PARIS	Green Village	J68	Confectionery & Fine Food	
MYWALIT	Yellow Village	G48	Fashion / Accessories / Luggage	
NEMIROFF VODKA LIMITED	Blue Village	G1	Wine & Spirits	MEMBER
NESTLE INTERNATIONAL TRAVEL RETAIL	Beach Village	Beach 07	Confectionery & Fine Food	MEMBER
NEUHAUS	Yellow Village	AA11	Confectionery & Fine Food	MEMBER
NEW DEAL	Beach Village	Beach 20	Fragrances & Cosmetics	MEMBER
NEW FLAG GMBH - NEW	Blue Village	H7	Gifts & Toys	
NIEDEREGGER	Yellow Village	D32	Confectionery & Fine Food	
NILAI PARIS - NEW	Blue Village	H5	Jewellery & Watches	MEMBER
NOT SHY - NEW	Yellow Village	F46	Fashion / Accessories / Luggage	
NOUBA PROFESSIONAL MAKE UP	Green Village	H42	Fragrances & Cosmetics	
NUXE	Green Village	J36	Fragrances & Cosmetics	MEMBER
ORLANE	Golden Village	G08	Fragrances & Cosmetics	MEMBER
ORLEBAR BROWN - NEW	Bay Village	Bay 3B	Fashion / Accessories / Luggage	
OSBORNE	Green Village	K69	Wine & Spirits	MEMBER
P&G GLOBAL TRAVEL RETAIL	Ambassadeurs Village	V13	Fragrances & Cosmetics	MEMBER
PALAIS DES THES	Green Village	M60	Confectionery & Fine Food	MEMBER
PANIER DES SENS - NEW	Golden Village	G019	Fragrances & Cosmetics	
PANOUGE	Yellow Village	C28	Fragrances & Cosmetics	MEMBER
PARFUMS CARON	Riviera Village	RE5	Fragrances & Cosmetics	MEMBER
PARFUMS CORANIA	Blue Village	G12	Fragrances & Cosmetics	MEMBER
PARFUMS MARINA DE BOURBON	Riviera Village	RG7	Fragrances & Cosmetics	MEMBER
PARIS CHOCOLAT - NEW	Yellow Village	C27	Confectionery & Fine Food	
PARLUX FRAGRANCES	Golden Village	G05+7	Fragrances & Cosmetics	MEMBER
PASCO	Marine Village	R1	Electronics	MEMBER
PASHMA	Yellow Village	D23	Fashion / Accessories / Luggage	MEMBER
PATONS MACADAMIA PTY LTD	Green Village	L73	Confectionery & Fine Food	MEMBER
PATRIZIA PEPE	Mediterranean Village	N1	Fashion / Accessories / Luggage	MEMBER
PATRON SPIRITS INTERNATIONAL AG	Green Village	J35	Wine & Spirits	MEMBER
PATYKA	Blue Village	H21	Fragrances & Cosmetics	MEMBER
PAUL & SHARK	Riviera Village	RH8	Fashion / Accessories / Luggage	MEMBER
PAUL MAS - NEW	Yellow Village	E28	Wine & Spirits	
PAYOT - NEW	Beach Village	Beach 14	Fragrances & Cosmetics	MEMBER
PERFETTI VAN MELLE GLOBAL TRAVEL RETAIL	Mediterranean Village	P17	Confectionery & Fine Food	MEMBER
PERFUME HOLDING	Golden Village	G010	Fragrances & Cosmetics	MEMBER
PERFUMER'S WORKSHOP LTD	Yellow Village	G40	Fragrances & Cosmetics	MEMBER
PERFUMES LOEWE	Yellow Village	F36	Fragrances & Cosmetics	MEMBER
PERFUMES Y DISENO	Beach Village	Beach 02	Fragrances & Cosmetics	MEMBER
PERNOD RICARD	Bay Village	Bay4	Wine & Spirits	MEMBER
PERRIS GROUP	Green Village	J54	Fragrances & Cosmetics	
PETERS CHOCOLATES	Green Village	L63	Confectionery & Fine Food	
PETROSSIAN	Riviera Village	RH16	Confectionery & Fine Food	MEMBER
PEUCH & BESSE	Green Village	K57	Wine & Spirits	MEMBER
PEUGEOT	Red Village	K6	Home decoration / Tableware	MEMBER
PHANTASYA	Ambassadeurs Village	U2	Jewellery & Watches	
PHILIP MORRIS INTERNATIONAL DUTY FREE	Beach Village	Beach 11	Tobacco	MEMBER
PHILIPS	Green Village	L36	Electronics	MEMBER
PICA LÉLA	Blue Village	B4	Jewellery & Watches	MEMBER
PILGRIM	Blue Village	B8	Jewellery & Watches	
PIQUADRO	Riviera Village	RF13	Fashion / Accessories / Luggage	MEMBER
PLANTERS-DELICIOUSLY NUT-RITIOUS - NEW	Harbour Village	GETAWAY	Confectionery & Fine Food	
PORSCHE DESIGN	Riviera Village	RE17	Fashion / Accessories / Luggage	MEMBER
POURCHET PARIS - NEW	Yellow Village	C19	Fashion / Accessories / Luggage	MEMBER
PREMIER PORTFOLIO INTERNATIONAL LTD	Green Village	M44	Gifts & Toys	MEMBER
PROFUMITALIA	Red Village	J22	Fragrances & Cosmetics	MEMBER
PROTEGE INTERNATIONAL (CYPRUS) LTD	Red Village	K12	Wine & Spirits	
PROXIMO TRAVEL	Bay Village	Bay 16	Wine & Spirits	MEMBER
PUIG	Riviera Village	RE19	Fragrances & Cosmetics	MEMBER
QIRINESS	Blue Village	G24	Fragrances & Cosmetics	
QUINTESSENTIAL BRANDS	Green Village	M71	Wine & Spirits	MEMBER
RADLEY LONDON	Blue Village	D18	Fashion / Accessories / Luggage	MEMBER
RANCE 1795	Yellow Village	H51	Fragrances & Cosmetics	MEMBER
RECIFE	Blue Village	E28	Fashion / Accessories / Luggage	
REFLECTA	Yellow Village	A16	Jewellery & Watches	MEMBER
REMINISCENCE	Green Village	J43	Fragrances & Cosmetics	MEMBER
REMY COINTREAU GLOBAL TRAVEL RETAIL	Marine Village	Foyer 1A	Wine & Spirits	MEMBER
REPETTO	Bay Village	Bay 17A	Fashion / Accessories / Luggage	MEMBER
REVLON INC	Harbour Village	PRINCESS	Fragrances & Cosmetics	MEMBER
RICOLA	Mediterranean Village	N9	Confectionery & Fine Food	MEMBER

RITTER SPORT	Green Village	L47	Confectionery & Fine Food	MEMBER
RITUALS COSMETICS	Yellow Village	B19	Fragrances & Cosmetics	MEMBER
ROBERTA PIERI	Red Village	J17	Fashion / Accessories / Luggage	
ROBERTO CAVALLI SPA	Riviera Village	RD13	Fashion / Accessories / Luggage	MEMBER
ROBERTO CAVALLI VODKA	Yellow Village	G43	Wine & Spirits	
ROBIN RUTH	Green Village	J65	Gifts & Toys	
ROCCOBAROCO	Green Village	H38	Fashion / Accessories / Luggage	MEMBER
ROMELLA INTERNATIONAL AB	Red Village	K18	Fragrances & Cosmetics	
ROUGIE FOIES GRAS	Riviera Village	RC8	Confectionery & Fine Food	MEMBER
ROYAL DRAGON VODKA	Red Village	M35	Wine & Spirits	MEMBER
SAFILO GROUP	Bay Village	Bay 15	Fashion / Accessories / Luggage	MEMBER
SALVATORE FERRAGAMO	Riviera Village	RC13	Fashion / Accessories / Luggage	MEMBER
SAMPAR	Blue Village	G6	Fragrances & Cosmetics	MEMBER
SAMSONITE - NEW	Yellow Village	A13	Fashion / Accessories / Luggage	MEMBER
SANTA MARGHERITA GRUPPO VINICOLO - NEW	Harbour Village	YAKOS	Wine & Spirits	MEMBER
SCANDINAVIAN TOBACCO GROUP	Blue Village	D10	Tobacco	MEMBER
SCHÄFER TRAVEL RETAIL	Mediterranean Village	P12	Gifts & Toys	MEMBER
SCHRODER & SCHYLER	Yellow Village	G46	Wine & Spirits	
SCORPIO DISTRIBUTORS LTD	Mediterranean Village	P8	Jewellery & Watches	MEMBER
SECRID - NEW	Blue Village	C2	Gifts & Toys	MEMBER
SEKONDA	Red Village	M21	Jewellery & Watches	MEMBER
SERGE LS ALVAREZ - SLA PARIS	Ambassadeurs Village	U10	Fragrances & Cosmetics	MEMBER
SHANGHAI TANG	Riviera Village	RE15	Fashion / Accessories / Luggage	MEMBER
SHANGHAI TOBACCO (GROUP) CORP.	Green Village	M58	Tobacco	
SHISEIDO TRAVEL RETAIL	Riviera Village	RJ5	Fragrances & Cosmetics	MEMBER
SILHOUETTE & ADIDAS EYEWEAR	Riviera Village	RE9A	Fashion / Accessories / Luggage	MEMBER
SILVER CRANE	Red Village	J5	Confectionery & Fine Food	MEMBER
SIRPEA SPA	Green Village	H46	Fragrances & Cosmetics	MEMBER
SISLEY	Harbour Village	ROLA	Fragrances & Cosmetics	MEMBER
SKROSS	Green Village	K60	Electronics	MEMBER
SO.DI.CO. SRL - NEW	Green Village	L58	Fragrances & Cosmetics	
SODIP	Mediterranean Village	N7	Fragrances & Cosmetics	MEMBER
SOKOLOV JEWELRY - NEW	Yellow Village	E30	Jewellery & Watches	
SPIRIT FRANCE	Yellow Village	D30	Wine & Spirits	
SPONGELLE	Ambassadeurs Village	U8	Fragrances & Cosmetics	MEMBER
STAEDTLER	Green Village	L39	Gifts & Toys	MEMBER
STARBUCK AIRLINES	Mediterranean Village	N19	Confectionery & Fine Food	
STOCK SPIRITS GROUP	Green Village	M48	Wine & Spirits	MEMBER
STOLI GROUP	Beach Village	Beach 06	Wine & Spirits	MEMBER
STORCK	Mediterranean Village	P9	Confectionery & Fine Food	MEMBER
STRATIC	Yellow Village	B25	Fashion / Accessories / Luggage	
SWAROVSKI	Blue Village	C11	Jewellery & Watches	MEMBER
SYMINGTON FAMILY ESTATES	Blue Village	D14	Wine & Spirits	MEMBER
TARTUFLANGHE - NEW	Red Village	L21	Confectionery & Fine Food	
TATEOSSIAN	Riviera Village	RF10	Jewellery & Watches	MEMBER
TEA FORTE	Green Village	K59	Confectionery & Fine Food	MEMBER
TENUTE PICCINI - NEW	Red Village	L15	Wine & Spirits	
THE EAST INDIA COMPANY - NEW	Red Village	J1	Confectionery & Fine Food	MEMBER
THE FIRST	Yellow Village	F47	Fragrances & Cosmetics	
THE HERSHEY COMPANY	Green Village	M53	Confectionery & Fine Food	MEMBER
THE LONDON N°1	Red Village	J12	Wine & Spirits	MEMBER
THE MERCHANT OF VENICE	Golden Village	G017	Fragrances & Cosmetics	MEMBER
THE SPIRIT OF DUBAI - NEW	Golden Village	G014	Fragrances & Cosmetics	MEMBER
THOMAS SABO	Blue Village	C14	Jewellery & Watches	MEMBER
TINTAMAR	Blue Village	H29	Fashion / Accessories / Luggage	
TORRES	Red Village	K22	Wine & Spirits	MEMBER
TOSCOW	Blue Village	D9	Jewellery & Watches	MEMBER
TOUS	Bay Village	Bay 5B	Jewellery & Watches	
TRAVALO	Riviera Village	RF11	Gifts & Toys	MEMBER
TRAVEL BLUE	Red Village	M24	Gifts & Toys	MEMBER
TRAVEL RETAIL DISTRIBUTION GROUP	Yellow Village	F57	Electronics	MEMBER
TRAVEL RETAIL EXPERTS	Red Village	M27	Gifts & Toys	MEMBER
TRAVEL RETAIL INNOVATIONS	Yellow Village	B27	Electronics	MEMBER
TRAVEL RETAIL SOLUTIONS LTD	Red Village	H6	Gifts & Toys	
TRAVELLERS TROVE	Red Village	J23	Confectionery & Fine Food	MEMBER
TREASURY WINE ESTATES	Bay Village	Bay 18	Wine & Spirits	MEMBER
TROIKA	Red Village	M27	Gifts & Toys	MEMBER
TRU VIRTU	Red Village	J21	Gifts & Toys	MEMBER
TUMI	Riviera Village	RG14	Fashion / Accessories / Luggage	MEMBER
TYKO TRAVEL RETAIL	Green Village	K38	Jewellery & Watches	
ULRIC DE VARENS - CRÉATEUR DE PARFUMS	Blue Village	G16	Fragrances & Cosmetics	
UNDERBERG	Green Village	M70	Wine & Spirits	MEMBER
UNGARO-BLAUER-LES COPAINS	Yellow Village	C30	Fashion / Accessories / Luggage	
UNILEVER INTERNATIONAL TRAVEL RETAIL	Green Village	K64	Fragrances & Cosmetics	MEMBER
VAG	Blue Village	C18	Fragrances & Cosmetics	MEMBER
VALRHONA	Riviera Village	RH16	Confectionery & Fine Food	MEMBER
VICTORINOX / WENGER	Bay Village	17B	Fashion / Accessories / Luggage	MEMBER
VILLA SANDI SPA	Yellow Village	F51	Wine & Spirits	
VP BRANDS INTERNATIONAL	Blue Village	D3	Wine & Spirits	MEMBER
VRANKEN POMMERY MONOPOLE	Red Village	H22	Wine & Spirits	MEMBER
VSF INTERNATIONAL CONSULTING & TRADING UAB	Yellow Village	G58	Wine & Spirits	
WHYTE & MACKAY LTD	Green Village	M52	Wine & Spirits	MEMBER
WILLIAM GRANT & SONS	Golden Village	G02	Wine & Spirits	MEMBER
WOLFORD	Yellow Village	A19	Fashion / Accessories / Luggage	MEMBER
WONDERFUL PISTACHIOS	Blue Village	G9	Confectionery & Fine Food	MEMBER
WORLD OF PATRIA INTERNATIONAL	Blue Village	G13	Wine & Spirits	MEMBER
WWF PLUSH COLLECTION	Blue Village	F25	Gifts & Toys	MEMBER
YUNNAN TOBACCO INTERNATIONAL CO., LTD	Green Village	M63	Tobacco	MEMBER
YES ROCHER	Green Village	M49	Fragrances & Cosmetics	MEMBER
ZAMORA INTERNATIONAL	Green Village	M67	Wine & Spirits	MEMBER
ZEADES	Blue Village	F27	Jewellery & Watches	
ZERO HALLIBURTON - NEW	Green Village	M41	Fashion / Accessories / Luggage	MEMBER
ZILLI	Riviera Village	RD15	Fashion / Accessories / Luggage	MEMBER
ZONIN 1821	Blue Village	C5	Wine & Spirits	MEMBER
ZWILLING BEAUTY GROUP	Mediterranean Village	N11	Gifts & Toys	MEMBER



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