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Budapest Airport invites retailers to submit EOI in further elevation of retail proposition

Budapest Airport is calling for 'expressions of interest' from retail providers to enter its upcoming tender process for outlets in SkyCourt, the flagship F&B and shopping centre in Terminal 2B. Spanning some 600m², several new five year contracts are available in fashion and accessories, watches and jewellery, and news and books, in a move to elevate Budapest's current retail proposition.



Photo caption: Budapest Airport's SkyCourt, the flagship F&B and shopping centre where several shops will be tendered this month.

Matured contracts to be tendered:

Tender No.	No. of shops	Area	Location and map no.	Retail category
SR1	1	24m ²	Airside, departure level (35)	Watches
SR2	1	37m ²	Airside, departure level (36)	Jewellery
SR3	2*	61m ²	Airside, departure level (35 & 36)	Watches and/or jewellery
SR4	1	38m ²	Airside, departure level (41)	Fashion, accessories, leather goods and/or luggage
SR5	1	20m ²	Airside, departure level (29)	Watches, jewellery, fashion and/or accessories
PB1	6**	364m ²	Airside, departure level Landside, departure level Landside, arrivals level (22, 38 & 43)	Press and books

Table note:

*SR3 tender represents the opportunity to combine the two existing shops and to create one single new shop. (Visible on the map: 35 & 36)

**PB1 tender consists of six locations both airside and landside, departures and arrivals. (Shops on departure level visible on the map: 22, 28 & 43)



Retailers should present EOIs to retailtender@bud.hu by indicating the tender number the retailer is interested in. Retailers can bid for one, all or a combination of the offered shops.

Submission deadline as 5 June 2015 COB.

RFP containing all relevant information for preparing the bids will be issued after review of all received EOIs.

“With annual passenger growth rates averaging +10%, and retail revenues increased by 9%, now is an ideal time for any potential new retailers to join Budapest Airport in what we believe are extremely high-yielding segments of SkyCourt,” commented Kam Jandu, Chief Commercial Officer, Budapest Airport. “Our fantastic first quarter traffic results are playing an important role in attracting the dynamic and spirited players we want to come and make their mark at Budapest,” Jandu added.

Serving 9.16 million passengers last year, the Hungarian gateway has just recorded its strongest-ever first quarter, and with new long-haul flight with Emirates, Air China, and Air Transat, the airport continues to show every sign of continuous progress and growth, both in aviation development, and retail enhancement.

Notes for Editors

- Budapest Airport Zrt. is the operator of Budapest Airport. It is owned by an international consortium of investors, led by the privately-owned German company AviAlliance, an independent airport manager holding a 52.66% stake, together with Caisse de dépôt et placement du Québec (20.17%), Malton Investment Pte Ltd. (22.17%) and KfW IPEX-Bank GmbH (5%).
- Budapest Airport welcomed 9.1 million passengers in 2014, flying on the airport’s services to 88 destinations across 35 countries.
- Monthly passenger traffic growth in the period to end-April 2015 has exceeded +10%.

To find out more on Budapest Airport, visit www.bud.hu

For more information:

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