

SHOW PREVIEW ISSUE

TFWA ASIA PACIFIC EXHIBITION & CONFERENCE 2017

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Ken Wakatsuki
Travel Retail Manager
ken.wakatsuki@steiff.de



INTRODUCTION

SETTING THE STAGE FOR SINGAPORE

As we prepare to head to the excellent Marina Bay Sands Expo & Convention Centre for this year's TFWA Asia Pacific Exhibition & Conference, it's hard to believe that this is the fifth time we have held the event at this iconic location.

We were delighted to announce earlier this year that we will be returning for a further three years with the option of an additional two.

This event represents the most time efficient and cost effective way to see the Asia Pacific traveller's favourite brands. In five days, visitors can network with over 2,900 fellow industry professionals and tap into expert analysis at the conference and workshops. They can also meet over 300 suppliers and spot emerging product trends in the

exhibition halls, and the line-up of brands we will be welcoming as exhibitors this year is indeed impressive. Some of the top new or returning exhibiting brands that have already confirmed their places include from fashion and accessories Giorgio Armani, Victoria's Secret and Moshi, as well as luggage brand Samsonite, winery M. Chapoutier, and beauty brand Chantecaille.

In the five short years we have been coming to the Marina Bay Sands, our industry has seen many changes, and this is nowhere more true than in the phenomenally dynamic market that is Asia. Change in this region is always fast paced, but it is particularly timely that we are going to be hosting our event during a period of transition that is exceptional even by Asian standards. With a large number of major tenders currently being contested, together with notable

consolidations taking place across the business, the region remains firmly in the spotlight and is most certainly more than worthy of our attention.

There are certainly plenty of positives to celebrate here in Asia. Passenger forecasts that consistently point to growth, the ever-larger number of new travelling consumers and bullish investment in infrastructure should all be welcomed. But even Asia has not escaped all the fall-out from the challenges that have affected our global industry. Challenge, however, also represents opportunity. When times are tough, it's even more important to share ideas, and give a platform to the best new products from our well-known brands alongside newcomers to the industry. We need to carefully assess the opportunities that are out there, and work together to ensure we

make the best of each, and every one of them. We need to stand shoulder to shoulder to address the legislative changes that threaten the future of our business.

The theme of our conference of 'Re-igniting our industry' is apt. Yes, we need to nurture the first flames of recovery, but there is every reason to believe that those efforts will be well rewarded.

NOTES FOR YOUR DIARY:

- The conference, which was moved to Level 5 last year to accommodate the increased number of delegates, will remain at this larger venue this year, starting at 09:00 on Monday
- The TFWA ONE2ONE meeting service, the perfect way to ensure your diary is full every day of the conference, can be found on Level 1 and runs during exhibition hours

- Our press centre on B2 will be where you can find our dedicated press team and press information from around the conference during exhibition hours
- The Asia Pacific Bar on Level 4 is the perfect place to unwind after a busy day in the exhibition halls and is open between 17:00 and 19:30 on Monday and between 18:00 and 19:30 every other day of the exhibition.



**Erik Juul-Mortensen
President, TFWA**

TFWA PRODUCT SHOWCASE

The TFWA Product Showcase is a dedicated online service that allows exhibitors to present their brand innovations in advance of TFWA Asia Pacific Exhibition & Conference. Learn more about the latest exciting product news from brands across all product categories. Many have already uploaded information and photos to the website, where visitors can search for products by brand, company or product sector.

**Scan this code
to visit the
TFWA Product
Showcase:**



PRODUCT SHOWCASE

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TFWA ON SOCIAL MEDIA



Find the latest news on TFWA Asia Pacific Exhibition & Conference, and learn more about the Association's objectives, across social media. Visit the TFWA LinkedIn page and join TFWA's LinkedIn Group, follow us on Twitter, and 'like' us on Facebook. They are the ideal platforms to keep up-to-date with TFWA news as it happens.

SUPPORTED BY:



CONFERENCE AND WORKSHOPS PROGRAMME

The theme of this year's TFWA Asia Pacific Conference is 'Re-igniting our industry'. Delegates will hear from thought leaders both within and beyond the industry, with the keynote speakers this year exploring how businesses can drive growth amid a changeable political and economic climate.

MONDAY 8 MAY 2017

09:00-11:00 PLENARY SESSION 1: RE-IGNITING OUR INDUSTRY

Main Ballroom, Marina Bay Sands Expo & Convention Centre, Level 5



Translation available in Mandarin and Japanese

The Asia Pacific region continues to lead the global duty free & travel retail industry, both in terms of size and dynamism. Yet growth has slowed compared with recent years, and the political and economic climate would appear fragile. The free movement of people, and stable diplomatic relations between nations, cannot be considered givens. In these circumstances, how can our industry in Asia regain the growth levels enjoyed a few short years ago? This year's TFWA Asia Pacific Conference is themed 'Re-igniting our industry', and will explore the implications of the current political and economic environment for travel, tourism and related markets. Delegates will hear from thought leaders from within and beyond the industry, with the opportunity to debate the issues that will shape the immediate future of duty free and travel retail. The conference will feature two plenary sessions during the morning, followed by three themed, simultaneous workshops after lunch. At the close of the conference at 16:00, delegates are invited to attend an informal networking session and enjoy the refreshments provided.

ERIK JUUL-MORTENSEN, PRESIDENT, TAX FREE WORLD ASSOCIATION
At a time when established norms are being challenged as never before, the factors on which our industry depends – political and trading stability, free movement and consumer confidence – appear under threat. TFWA President Erik Juul-Mortensen will look at the implications for our industry in Asia Pacific, exploring recent developments in the market and assessing the prospects for growth.

JAYA SINGH, PRESIDENT, ASIA PACIFIC TRAVEL RETAIL ASSOCIATION
The Asia Pacific Travel Retail Association (APTRA) is active in defending the interests of the regional industry. President Jaya Singh will update delegates on the key issues facing the business in Asia Pacific, touching on efforts to define and communicate its economic value to the wider travel industry.

ANIL GUPTA, AUTHOR, COMMENTATOR AND MEMBER OF THE WORLD ECONOMIC FORUM
Professor Anil Gupta is widely regarded as one of the world's leading experts on strategy and globalisation. Author of several acclaimed books including *The Quest for Global Dominance*, *Getting China and India Right* and *The Silk Road Rediscovered*, he is one of the world's most influential management thinkers. He will explore the rise of Asia at a time of global flux, examining the economic and geopolitical factors that will affect the region's future growth. He will also address advances in technology, and their influence on tomorrow's consumer.

RAFIDAH AZIZ, FORMER MALAYSIAN MINISTER OF INTERNATIONAL TRADE AND INDUSTRY, CHAIRMAN OF AIRASIAX
Tan Sri Rafidah Aziz served as Malaysian Minister of International Trade and Industry for 21 years from 1987 to 2008, and is regarded as an authority on regional and global trade. As the world enters a period of intense, delicate negotiations between nations and trading blocs, she will examine the future for regional economic integration, and assess the implications for trade and free movement.

11:00-11:30
BUSINESS NETWORKING WITH COFFEE



RAFIDAH AZIZ, former Malaysian Minister of International Trade and Industry, Chairman of AirAsiaX.



ANIL GUPTA, author, commentator and member of the World Economic Forum.

11:30-13:15 PLENARY SESSION 2: RE-IGNITING OUR INDUSTRY

Main Ballroom, Marina Bay Sands Expo & Convention Centre, Level 5



Translation available in Mandarin and Japanese

In this session of the TFWA Asia Pacific Conference, delegates will hear from senior retail executives on how the current economic climate is affecting consumption trends, and on how brands and operators can cooperate to deliver durable growth. The session will look at retail trends on domestic and travel markets, courtesy of a high-level line-up of distinguished speakers. Among speakers in this session will be **Porter Erisman**, former Vice President at Chinese e-commerce giant Alibaba Group. Having joined Alibaba in 2000 and going on to play a key role in the company's development, he has a unique insight into one of the retail world's greatest success stories. Delegates will also hear from **Andrea Belardini**, the CEO, Asia, Middle East and Africa of the world's biggest travel retailer, Dufry. Andrea will address

recent developments in the regional duty free market, outlining how his company is adapting its approach to cater to Asian customers' changing needs and expectations.

Other speakers to be confirmed.

Both morning plenary sessions will be moderated by **John Rimmer**, Conference, Research and Corporate Affairs Director, Tax Free World Association.

13:15-14:30
BUSINESS NETWORKING LUNCH
Marina Bay Sands Expo & Convention Centre, Level 5



ANDREA BELARDINI, CEO, Asia, Middle East and Africa, Dufry.



PORTER ERISMAN, former Vice President
at Chinese e-commerce giant Alibaba Group.

2017 CONFERENCE & WORKSHOPS SPONSORS

Diamond:



Coffee break:



Hostess outfits:

POURCHET
MAISON FONDÉE EN 1903

14:30-16:00 AFTERNOON WORKSHOPS

Please note: Workshops A, B & C run simultaneously

WORKSHOP A: REDISCOVERING JAPAN

Main Ballroom, Marina Bay Sands Expo
& Convention Centre, Level 5



Translation available in Mandarin
and Japanese

The growth of the duty free & travel retail industry in Asia Pacific owes much to the Japanese market. It was the opening of outbound travel from Japan in the 1960s and 70s that drove the regional market's first wave of growth, with Japanese travellers central to the strategies of brands and retailers around the globe.

Since then, China and South Korea have emerged and overtaken Japan with regard to market size, and yet Japan remains a vital generator of revenue for the world's tourism, travel and related industries. The country's travel retail business has enjoyed significant growth in recent years thanks to new infrastructure, investment in tourism and the development of downtown duty free.

It is timely, then, to take a fresh look at Japan's duty free industry, and to assess how customer behaviour and preferences are evolving in this historically important, strategically vital market. The 'Rediscovering Japan' workshop will bring together leaders from the airport, retailer, brand and tour operator sectors, providing a detailed picture of the national business today. The high-level line-up of speakers in this session includes **Isao Takashiro**, Chairman & CEO of JATCO, Japan's biggest travel retailer and operator of Tokyo Haneda Airport; **Hideki Hayashida**, Senior Vice President of leading airport group and retailer NAA; **Nubuo Nabika**, President of The Ginza, the Shiseido-owned premium skincare and cosmetics brand; and **Tadashi Shimura**, President of the Japan Association of Travel Agents.

This workshop will be moderated by **Dermot Davitt**,
President, *The Moodie Davitt Report*.

WORKSHOP B: RE-ENGAGE: DRIVING CUSTOMER LOYALTY

Breakout Room 1, Marina Bay Sands Expo &
Convention Centre, Level 5

Most in the duty free & travel retail industry would admit that not enough travellers enter retail outlets during their journey through the travel environment. But even fewer travellers could be described as loyal customers. The challenge to increase rates of penetration and conversion is, arguably, secondary to an even greater challenge: How to convert the increasing number of international travellers around the world into loyal, repeat customers for whom duty free & travel retail is part of their journey. The 'Re-engage: Driving customer loyalty' workshop will explore how our industry can increase repeat spend from travellers, at a time when sales growth is well behind increases in traffic. Topics for discussion will include ways to enhance the value proposition, marketing techniques, communication and the future role of technology in engaging passengers and encouraging spend. This session will hear from **CC Lee**, Chief Operating Officer at China's leading travel retailer China Duty Free Group; **Nicola Wells**, Director Global Marketing & Strategy at multinational operator Aer Rianta International; and **Kian Gould**, founder & CEO of innovative technology provider AOE, whose work at Frankfurt Airport in particular is setting new standards for customer engagement.

This workshop will be moderated by **Kapila Gohel**, Editor,
Duty-Free News International

WORKSHOP C: RE-ASSESSING OUR INDUSTRY: CHALLENGES TODAY AND TOMORROW

Breakout Room 2, Marina Bay Sands Expo &
Convention Centre, Level 5

In Asia Pacific as elsewhere around the globe, the duty free & travel retail industry is subject to regulatory pressures that could potentially restrict its ability to trade. It is vital for all industry stakeholders – landlords, retailers and brands – to be aware of the challenges faced, and the action necessary to meet them. The TFWA Asia Pacific Conference & Workshops offer an opportunity for the regional industry to discuss these issues, and to assess their likely impact on the business. The 'Re-assessing our industry: Challenges today and tomorrow' workshop will update delegates in two areas: Firstly, the regulatory and other challenges that the regional and global industry must address if it is to thrive; and secondly, the latest data and insights on traffic trends and consumer behaviour, and the likely impact on our industry. The latest data from TFWA Research will be presented as part of the session, including highlights of recent studies produced by travel analyst ForwardKeys and strategic insights specialist Portland Design. All delegates, including trade press, are encouraged to attend a session that will address the most pressing issues requiring action and a united front from our industry – across all regions and product categories. Among speakers in this session will be **Sarah Branquinho**, President, European Travel Retail Confederation; Imperial Brands Head of Corporate Affairs and Compliance (Global Travel Retail) and APTRA Board Member **Dr Jennifer Cords**; **Lewis Allen**, Director of Environments, Portland Design; **Terna Jibo**, Head of Strategic Insights, Portland Design; and **Olivier Jager**, co-founder & CEO, ForwardKeys.

This workshop will be moderated by **Charlotte Turner**,
Managing Editor, *Travel Retail Business*.

16:00-17:00 AFTERNOON NETWORKING SESSION WITH REFRESHMENTS Foyer area, Marina Bay Sands Expo & Convention Centre, Level 5

17:00 TFWA ASIA PACIFIC BAR OPENS Marina Bay Sands Expo & Convention Centre, Level 4

OI

FRESH FACES IN SINGAPORE

TFWA Asia Pacific Exhibition & Conference always attracts a wide array of the most exciting brands from the region, as well as prominent international players. There are 317 exhibiting companies this year, of which 76 are new or returning after a short absence. Here, we highlight a selection of the promising new faces.



NIEDEREGGER OI

BASEMENT 2 H25

WHO ARE YOU?

Niederegger is a famous marzipan producer. Since 1806, the company has been producing high quality marzipan in Lubeck, Germany. The brand stands for finest craftsmanship created from passion. The strict selection of ingredients, their very careful processing, and a keen sense for delicious innovations make Niederegger Marzipan an unparalleled experience of taste. The product range includes marzipan pralines, nougat and truffles.

WHO BUYS YOUR PRODUCTS?

Our core target groups are connoisseurs and gourmets who appreciate the finest quality and who like to indulge themselves and others. To consumers, the brand stands for the ultimate indulgence and highest marzipan quality.

WHY EXHIBIT NOW?

During TFWA Asia Pacific Exhibition & Conference, Niederegger wants to develop new markets, get in touch with existing and new customers, potential buyers and partners. The new, fresh and significant designs provide a better identification between the different varieties. Even from a distance, the new packaging signals diversity of flavours and strengthens recognition of the individual assortments. The design is absolutely new and exclusive for the travel retail segment. Niederegger also offers a high-quality metal suitcase filled to the brim with delicious marzipan classics – the perfect gift for loved ones at home. Also available is the attractive destination gift box filled with fine Niederegger marzipan. Send some tasty greetings from Germany with the highlights of famous German heritage moments.

WHAT ARE YOUR OBJECTIVES?

With a focus on airport duty free, retailer and onboard duty free operators, we will introduce and present our new range of products especially

designed for travel retail. Introduction of the Niederegger brand to the Asian market is our main objective for TFWA Asia Pacific Exhibition & Conference. Niederegger has a high level of brand recognition all over the world. We benefit from the high acceptance of our customers and hope to reach more potential buyers with our high-quality gift orientation.

WHAT IS YOUR UNIQUE SELLING POINT (USP)?

The world-famous Niederegger marzipan is characterised by its unique taste and texture. The selected Mediterranean almonds are still roasted in traditional cauldrons, as they were in the early days, and no further sugar is added to the marzipan paste. Niederegger is the only premium manufacturer still producing its own marzipan. The highest quality has been both the claim and the motivation of Niederegger for more than 200 years. We aim to produce the best marzipan in the world.

ARIKI O2

LEVEL 1 P11

WHO ARE YOU?

Ariki is a global jewellery company, designing, manufacturing and distributing classically stylish and elegant paua and jade jewellery. Ariki has been crafting jewellery since 1932 in our factory in Blenheim, New Zealand. Latest design techniques allow speedy adaptation to local consumer preferences and assist in driving our appeal to a wide range of travel retail operators.

WHO BUYS YOUR PRODUCTS?

Cruise ship operators, airport duty free, airport gift shops, museums, and tourist attractions of all varieties. Although paua (which is harvested from the sea) has a naturally nautical flavour, it has broad appeal thanks to its natural beauty, depth of colour and the fact that it is a natural resource. The exceptional quality of an Ariki piece, at a very affordable price, represents spectacular value for money and is ideal for the traveller who needs to give a gift, as well as the perfect moment for the traveller to purchase for themselves.

WHY EXHIBIT NOW?

We consider Asia to be an important and untapped market for us. We see TFWA Asia Pacific Exhibition & Conference as the perfect opportunity to expose our brand in this part of the world. We are keen to embrace the requirements of the Asian travel retail sector, and are certain that our best sellers will fulfil those requirements as they have been well tested on the ever-increasing numbers of Asian travellers elsewhere in the world. We are looking forward to a very successful exhibition in Singapore.

WHAT ARE YOUR OBJECTIVES?

Our major aim is to launch our brand in the Asian market. By generating awareness and visibility of the brand we are looking forward to securing deals with our targeted travel retail operators and generating new interest in the Asian region.

WHAT IS YOUR USP?

Our jewellery is distinctive for its unique factors. Paua is a natural resource exhibiting beautiful, natural iridescent colours, which are revealed during our manufacturing process. Each piece is unique thanks to the impact of nature. Paua is only found in the coastal waters of New Zealand, a place that many travellers have a strong desire to visit. If they can't visit, then a piece of the unique natural beauty that comes with each piece of Ariki jewellery is a good alternative. Each piece of paua is handmade and manually inlaid individually in the jewellery.

02



03

WHEN 03

LEVEL 1 P15

WHO ARE YOU?

The Korean brand When & Simply When offers a mini-spa concept for modern, active and busy consumers to have a face treatment, whether at home or outside. With five different types within the concept, consumers are able to select the most appropriate for their skin needs. When & Simply When is currently placed in 15 countries, with more coming up.

WHO BUYS YOUR PRODUCTS?

Consumers looking for guaranteed top quality sheet masks in the bio-cellulose category look for When, while Millennials tend to look for Simply When, which is made of Bemliese sheet – the top quality in the fabric sheet category. It is cheaper than When, which is affordable luxury to the Millennials. Our product ranges are targeted towards the consumer who wants to have hydrating and youthful skin, whether at home or on-the-go.

WHY EXHIBIT NOW?

We have introduced our beauty products to Starboard Cruise in the US, and we would like to grab this opportunity to expand our travel retail business. We would like to expose our brand in the travel retail business, but at the same time we would like to learn more about the retail business and industry updates.

WHAT ARE YOUR OBJECTIVES?

Our primary objective is to expand the brand in the travel retail business. We want to let the market know we have eye-catching products, with a brilliant concept, and which are suitable to carry for travellers. We also want to introduce our plans for upcoming products.

WHAT IS YOUR USP?

When & Simply When both contain no parabens, no sulfates, and are formulated based on EU safety standards. They both have concepts for consumer needs and deliver high performance results.



04

CHRISTIAN MODE CO. LTD 04

LEVEL 1 N16

WHO ARE YOU?

We are the largest watch manufacturer in Korea since 1989 and we produce six brand watches, mostly in Korea and partly in Switzerland. We sell them not only at our own 15 department store watch shops in Korea, but also in 30 countries.

WHO BUYS YOUR PRODUCTS?

Our customers are individual persons, watch importers, duty free shops, big corporations, TV channels, and big online malls. We target our watches to any person, no matter their age or gender, and to any corporation that needs our products for sale and for gifts.

WHY EXHIBIT NOW?

We have exhibited our products at exclusive watch fairs so far, both locally and internationally. We decided to take part in an exhibition with different products, so we are participating at TFWA Asia Pacific Exhibition & Conference.

WHAT ARE YOUR OBJECTIVES?

Our objective is to meet prospective customers who are interested in our watches within the duty free & travel retail business.

WHAT IS YOUR USP?

Our unique selling points are good quality, reasonable price, prompt delivery, no minimum order quantity, and best selling watch in Korea.



05

MYWALIT 05

LEVEL 1 N13

WHO ARE YOU?

Mywalit is the original multicolour leather goods brand founded in 2005 in Lucca, Italy. Renowned for its creativity and fun, Mywalit's range of designer leather wallets, purses, handbags, and travel and office accessories boast innovative style and avant-garde designs in a range of bright and beautiful colours.

WHO BUYS YOUR PRODUCTS?

There is a product for everyone at Mywalit. We have a great variety of small leather goods products and bags in all the possible colour combinations or, for more settled taste, in all black. Our clients are women and men who like a touch of colour in their life! But also clients for whom practicality, attention to detail, and good design is a must.

WHY EXHIBIT NOW?

We have been an exhibitor at TFWA World Exhibition & Conference in Cannes for many years. Asia is one of our growth markets for the future and that is why we are attending TFWA Asia Pacific Exhibition & Conference this year.

WHAT ARE YOUR OBJECTIVES?

Meeting strategic partners for the further rollout of Mywalit in Asia. We have a flourishing business and awareness in Japan already, and we want to build on that and expand to more Asian countries.

WHAT IS YOUR USP?

Imagine a rainbow of colour, creativity and elegance. This is Mywalit.

NEW PRODUCTS *PREVIEW*

TFWA Asia Pacific Exhibition & Conference stands out as the platform for outstanding innovation and mesmerising concepts. As always, the diversity of offerings being showcased this year is remarkable. Here, we highlight a selection of the latest launches into Asia Pacific travel retail. Further new product previews will follow in subsequent issues of the TFWA Daily.

30 YEARS OF FRENCH FLAIR

The Parisian label of the pink bow tie celebrates its 30th birthday in 2017 and will, for the second year, take part in TFWA Asia Pacific Exhibition & Conference. David Dayan, International Director of the Duty Free Development Consulting Group, will once again accompany Eden Park on this project for

a chance to unveil the Spring/Summer 2017 collection. This season, Eden Park pays homage to France and to the label's own philosophy of French flair. Simple, pure and distinct, the collection offers an invitation to discover this beautiful country. 'Paris to the beach' collection is aimed at men who like to

look good at all times, whether in town or at the seaside. Classic and modern, it will appeal to men in all four corners of the world – it is the definition of French flair: ingenuity, inspiration, know-how, and good taste à la Française.

Basement 2 H29



Pierre Precieuse Diamond Collection celebrates the timeless elegance and simplicity of the Arab world, and yet brings alive the romanticism and the mystical spirit prevalent in those times. Bringing alive a series of carefully crafted fragrances, the diamond

TIMELESS PERFUME

collection is a tribute to the centuries old tradition of perfumery across the globe, blending only

the most unique and captivating fragrances. The Diamond collection is an invitation to escape

to sunny, sandy horizons: the call of freedom. The five flavours of the collection brilliantly capture the mood and spirit of the modern man and woman, inspiring them to discover their true self and harmony with nature. Inspired by Ibn Ali's selflessness, Pierre Precieuse has recreated simplicity and positive attitude in its new timeless perfume range – treasure from a past era.

Basement 2 E14



CRAFT SPIRITS

Duty Free Global will showcase Tito's Handmade Vodka at TFWA Asia Pacific Exhibition & Conference. Building on the success experienced in the Asia Pacific duty free market, it will present plans for continued growth to airport and border store operators. Following recent gains in the region, such as in Hong Kong, Singapore, South Korea, Australia and New Zealand, the company is focusing on filling distribution gaps and establishing the brand in other key markets, including China, Taiwan and Japan. Asia Pacific is an important region for Tito's International, as 60% of the world's millennials, its target demographic, live in Asia. At the show, the company will share the story of Tito's Handmade Vodka and its growing appeal among this core audience.



It will also launch a series of seasonal gift bags to celebrate special calendar events. Tito's International will, additionally, discuss with retail partners the benefits of exciting and engaging craft spirit displays to attract the millennial shopper and help boost sales.

Basement 2 D37

GOLD OF ROYALTY

Celebrating its Welsh and British royal roots, Clogau will showcase its travel retail offering of 37 exclusive items during TFWA Asia Pacific Exhibition & Conference. While Clogau celebrates its heritage, it acknowledges the

cultural legacy of its customers around the globe with the exclusive new collections – from the contemporary Feathers, to the enchanting Secret Garden, and the sparkling luxury of the Clogau Celebrations pieces. Each collection features

pendants and bracelets, which are priced at £79 (\$109) to £129 (\$179). Clogau is also offering a travel retail exclusive Milestones bead charm and bracelet starter set and a set of two bead charms.

Basement 2 C2



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LEVEL 1- T8

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J. Cortès will, for the first time, present the premium handmade cigars Olivia and Nub at TFWA Asia Pacific Exhibition & Conference.

In 2016, J. Cortès acquired the US-based Oliva Cigars family business with branches in Miami and Nicaragua. With this acquisition, J. Cortès aims

FAMILY TRADITIONS

to diversify its product portfolio and further establish its position in the worldwide cigar market. In addition to the new

products, all visitors to the J. Cortès & Oliva stand will experience the incredible story of two cigar families and the

making of their cigars via a unique virtual reality video. Expect something completely different and spectacular once you have

put on the VR-glasses. J. Cortès continues to focus on its travel retail exclusive Neos Selection 50 cigars, offered in a

luxurious tin, wrapped in a sleeve, and topped off with a purchase gift.

Basement 2 B27



DISTINCTIVE SPIRIT

Patrón Spirits' commitment to creating innovative travel retail exclusive offers will again be on display at TFWA Asia Pacific Exhibition & Conference, through the

introduction of Patrón Cask Collection Sherry Añejo tequila. This remarkably distinctive ultra-premium spirit starts with the highest-quality

100% Weber Blue Agave from the harvest, which is then steam baked in brick ovens for about three days. The agave is then crushed, fermented and distilled using the

time honoured 'tahona' process, together with the more modern roller mill method. After distillation, the tequila was aged for more than two years in oak barrels from Spain that were previously used to produce Oloroso Sherry. Patrón Sherry Cask Añejo (80 proof) is characterised by its

bright, medium gold colour and its complex aroma of pecans, fresh-cooked agave, light butter, and dried fruits. A very limited, exclusive allocation of Patrón Cask Collection Sherry Añejo was initially produced for global duty free in 2017.

Basement 2 L5



BUBBLE OF TIME

Furla's FW17 collection celebrates the company's 90th anniversary with the 'Bubble of Time' concept that sees handbag styles and shapes corresponding

to the nine different decades since it was established in 1927. Nine new iconic models have been introduced – one for each decade. Each decade

interprets the Furla woman and the various personalities she develops through life, paying attention to the important elements of each era. The colour palette combines strong new shades of Gallo, Tempesta, Amarena and Argilla with carry over colours that range from Ruby, Rosa, Avio Scuro, Navy and Glace brights, to more muted Magnolia, Moonstone, Marmot, Creta, Acero, Kaki, Salvia, Petalo and Sabbia. The FW17 collection also features a new basic line – PIN, a tote line featuring a double compartment construction with a zip pocket in the middle.

Basement 2 J22

EXCEPTIONAL OLD RUM

La Martiniquaise will showcase the new SAINT JAMES XO, from SAINT JAMES Rums, at TFWA Asia Pacific Exhibition & Conference. SAINT JAMES is said to brilliantly master the art of ageing and offers a large variety of exceptional old rum brimming with complexity. With more than 10,000 ageing casks in its cellars, SAINT JAMES has one of the largest stocks of old rums of Martinique. The SAINT JAMES XO benefits from the expertise and the legacy of the

distillery, dating back to 1765 in Martinique. The Appellation d'Origine Contrôlée Martinique ensures a unique quality and specific know-how. This exceptional rum is a subtle blend of carefully selected old Agricole rums aged from 6 to 10 years in small oak casks. The reference will be presented in a very modern and stylish gift box, highlighting the elegant design of the bottle.

Basement 2 L2



SOPHISTICATED TOUCH

Portable chargers don't have to be bulky, boring and messy. Moshi's IonBank 3K is modelled after the key fob for a luxury car, giving you extra style. IonBank 3K includes built-in lightning and USB cables for charging, and smart design that eliminates having to carry

extra cables. The battery is wrapped in vegan leather with a magnetic cover for an added touch of sophistication. SmartSense circuitry charges an iOS device and the IonBank at the same time, while prioritising the iOS device first. It also features 2.1 A



fast-charging, so you can quickly power up your iPhone. Its 3200 mAh capacity is enough to recharge an iPhone 7 up to 120%, more than doubling your battery life in a stylish and compact form. The IonBank 3K will be on display at this year's TFWA Asia Pacific Exhibition & Conference, along with Moshi's full range of premium technology accessories.

Basement 2 F24



J.Cortes Cigars reveals its new Travel Exclusive

NEOS
Selection
50 CIGARS



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ASIA PACIFIC CONFERENCE
& EXHIBITION



Delicious new sweets and gum join Perfetti Van Melle's portfolio of sugar confectionery this year at TFWA Asia Pacific Exhibition & Conference. The Mini Mentos Passport Kit consists of a 'real' kids passport with a contact page, games and drawings inside, two stamps, three crayons, a sheet filled with travel themed stickers, and seven rolls of Mini Mentos in cola, orange, lemon, and strawberry flavours. Meanwhile, with Mentos Choco each jumbo roll contains six tasty Mentos Choco rolls. It is described as an exceptional addition to the existing flavours of Mentos Jumbo Roll. Perfect for travel retail is the Chupa Chups Trolls Tin Gift Pack, which is available in three eye-catching



SWEET TRAVELS

designs and filled with eight fruity lollipops. Mentos gum, made with a natural green tea liquid filling, has three new flavours: Pure Fresh Mint

Euca, Pure Fresh Spearmint, and Pure White Sweet Mint, each packaged in quantities of 45 pieces.

Basement 2 E29

DISTINCTIVE TASTE

Distell will showcase its new travel retail exclusive sparkling wine, Pongracz Blanc de Blancs, at TFWA Asia Pacific Exhibition & Conference. With its distinctive appearance, bottles of Pongracz Blanc de Blancs will stand out prominently on store shelves. With its distinctive taste, the new 100% Chardonnay Pongracz Blanc de Blancs is sure to become a favourite with wine lovers. "Pongracz Blanc de Blancs is a great addition to our wine portfolio," says Elunda Basson, Pongracz' highly-regarded winemaker. "It's a delightful sparkling wine that will appeal to serious

students of oenology, as well as the mainstream wine lover looking for something new and exciting." Meanwhile, Distell will also present special bottles of Amarula Cream Liqueur at the show, as part of the 'Name Them, Save Them' programme - an ambitious effort to give a name to every surviving African elephant in the wild. A named elephant and information regarding the animal has been placed on the labels of 400,000 individualised Amarula bottles, some of which will be showcased in Singapore.

Basement 2 J6



INSPIRING CONCEPTS

Capi constantly anticipates developments in the fast-changing electronics market. At TFWA Asia Pacific Exhibition & Conference, it will present The Gadget Table, where visitors can try out and experience exciting

innovations, such as Smart Home solutions, drones and virtual reality (VR). VR forms an ever-increasing market and is constantly being improved. "In Singapore this year, Capi will present one of the latest and most

exciting additions to this field: the PlayStation VR glasses," says Peter Wiggers, Managing Director Royal-Capi Lux. "We will provide travellers an impeccable VR experience with games, simulations and a noise-cancelling

sound experience. Simultaneously, to create a surprising effect for other visitors, they will be able to follow the VR adventure on a screen on The Gadget Table." Capi will also present one of its latest launches, the DJI Mavic Pro drone, as well as the new packaging and logo of its private brand Mitone.

Basement 2 H19

GLORIIFIER GIFT PACK

Barton & Guestier is launching a travel retail exclusive glorifier for one of its focus brands, Héritage by Barton & Guestier. The elegant and original structure of the gift pack highlights the distinctive bottle and its label design featuring the portrait of its founders. Inspired by the pioneering spirit of its founders who travelled all over France to find the best grapes, Barton & Guestier's winemaking team set out to find new terroirs where they could express their know-how and created Héritage with total freedom of grapes,

terroirs and vintage. Another new product launch is M de Magnol, which is made using the same vinification guidelines as for Château Magnol, responding to demand for approachable and fruity Bordeaux wines. M de Magnol is aromatic and fruit-driven, with ripe aromas of red berries (redcurrant, raspberry, strawberry) and delicate toasty hints. On the palate the wine has velvety tannins and a long fruity and vanilla after taste.

Basement 2 C10



TRAVEL IN STYLE

Radley, the UK's leading affordable luxury handbag and accessories brand, will showcase its new Travel Exclusive collection for AW17 at TFWA Asia Pacific Exhibition & Conference. The 82-piece range was created to meet growing demand within travel retail. It features colourful bags, purses and pouches crafted from lightweight fabrics and luxurious leathers. The range is said to have something for everyone, from nautical inspired

leather shoulder bags and matching purses, to the popular Paper Trail print featuring travel totes and all-purpose pouches. Sophisticated leather purses are sure to become firm favourites too. Radley's iconic cross body Pocket Bag gets a new season update, with a gold

feature zip and contemporary branding. The new travel retail specific Point of Sale unit is aimed at mid-store floor spaces and self-replenishment. The unit has been designed to align with the new Radley retail concept.

Level 1 S16



SWISS MASTERPIECE

LINDT & Sprüngli is exclusively pre-launching the LINDT Swiss Masterpieces Bijoux Collection in a premium promotional partnership with Dufry. The new collection is a

limited edition in the travel retail exclusive Swiss Masterpieces range. It includes two new pralines, created by the LINDT Swiss Master Chocolatiers: Perle de Cuivre

– crunchy cocoa bits and cookie chunks, enveloped in an aromatic fondant, coated with white and dark chocolate and garnished with a shimmering copper-coloured pearl; and Pépites d'Or – a melt-in-the-mouth almond praline accented with crisp Amaretti, coated in dark chocolate with highlights of golden sprinkles. Presented in sumptuous packaging in eye-catching turquoise, the collection makes an ideal premium gift. Adding extra appeal, passengers who buy any three items from the Swiss Masterpieces range at Zurich Airport will receive a stunning personalised pendant, which can be engraved at the store with a name or message of the passengers' choice.



Basement 2 H2



OIL-INFUSED HAIR CARE

An impulse for innovation and relentless pursuit of simple, high-performing oil-infused beauty products fashioned an iconic brand: MoroccanOil. As the pioneer of oil-infused hair care, the brand's original MoroccanOil Treatment created a worldwide buzz for argan oil, and paved the way for an extensive line of premium oil-infused hair care products to address the needs of all hair types. MoroccanOil has since continued to innovate and extend the line to include MoroccanOil Body, a luxurious oil-infused collection inspired by the sea, sand, breeze and scents of the Mediterranean. Featuring proprietary formulas that rejuvenate and replenish, MoroccanOil Body products leave the skin nourished, naturally radiant and irresistibly beautiful. Expertise in the creation of formulas that combine the treatment and nourishing properties of oils, along with cosmetic ingredients to create highly performing emulsions, is what sets MoroccanOil apart.

Level 1 T8

Agio Cigars is introducing a highly exclusive limited edition box of Dominican Selection cigars from Balmoral. The box is exclusively available in travel retail stores around the world. Inspired by the luxury travel retail world and, as always, focusing on high quality cigars and exclusive packaging, Balmoral created the Private Collection 25 Limited Edition. There are, currently, just 3,000 of these beautiful wooden presentation boxes. The elegant piano lacquer finish and self-regulating humidification system do justice to the contents: 25 cigars carefully chosen to showcase the Dominican Selection range. With five Short Corona, five Corona, three Corona Tubos, five Panatela, five Small Panatela and two Small Panatela Tubos, the box always presents the right cigar for the right moment. A pleasure for aficionados.



PLEASURE FOR AFICIONADOS

These shortfiller cigars contain a premium blend of South American and Caribbean tobaccos, and

a natural shade-grown wrapper from Ecuador.

Basement 2 B17

7-11 MAY 2017
SINGAPORE

TFWA

ASIA PACIFIC EXHIBITION & CONFERENCE

THE DUTY FREE & TRAVEL RETAIL ASIA PACIFIC SUMMIT

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Innovations and new launches in Singapore this year

www.tfwaproductshowcase.com

7 YEARS OF DUTY FREE

1947 — 2017

70s CHIC



The easy elegance of New York Upper East Side ladies in the 1970s is revealed through Orla Kiely's new AW17 collection. Diana Vreeland's Vogue

celebrated the beautiful people of the day. She took the reader on an escape from the everyday reality of the 60s and 70s to the rarefied apartments of Upper East Side New York. Orla Kiely is capturing the spirit of Diana Vreeland through the textured richness featured in the colours of the Lurex Bird Jacquard dress or knitted cardigan – reimagining an evening fabric and making it a day piece. Irish tweed wools in the perfect belted coat with detachable fur cuffs are one of the signature offers in Orla Kiely's Autumn/Winter collections. Each season it looks for the best Italian and French wools, and this season found a beautiful Irish tweed with a hint of navy and purple. Some coats this season will feature detachable fake fur shawl collars or cuffs. Meanwhile, silk organza dresses feature ruffles and fine pintucking detail.

Level 1 P8

FRESH FRAGRANCES

Mavive is launching TO BE MR BEAT & MISS BEAT in partnership with POLICE. This trendy concept represents youth, energy and modernity through the meeting of two must-have accessories for a majority of young and active people: headphones and perfume. Influenced by the pop art movement and vintage style, it takes the skull out of its usual context to give a new joyful interpretation and establish a connection between music and perfumery art. The skull is embellished with pop colours – cherry red for the feminine and blue electric for the masculine, and is topped with an ultramodern headphone decorated with trendy studs. The decoration gives a stylish, rock aspect to the bottle.



MR BEAT is a fresh fougere fragrance, with spicy, citrus top notes and intense, aromatic and woody facets. Meanwhile, MISS BEAT is a floral

fruity fragrance. It has a magnetic floral heart twisted with creamy, oriental tones.

Basement 2 F18



MINI BARS

VISIT US AT
TFWA AP 2017, Stand C31



TIMELESS ITALIAN STYLE

Capella will present its new Lambretta Watches 2017 Collection at TFWA Asia Pacific Exhibition & Conference. They are modern fashion accessories with a retro twist, inspired by the 1950-60s. The pieces range from fun and stylish fashion watches, to classic and elegant chronographs.

The new Cielo 34 is thin, stylish and chic. It is a feminine fashion accessory with genuine leather straps or elegant mesh bracelets, and Swarovski stone indexes. It is also available in exclusive watch & jewellery duo-sets, with matching crystal bangles. The new updated Cesare

42 is a modern interpretation of a classic 50s gent's watch, equipped with quick-release pins for easy strap changing. It is also available in stylish watch & strap duo-sets, and as elegant watch & jewellery duo-sets with matching leather bracelet. The new Imola 44 is a 60s racing chronograph, inspired by the classic Lambretta Grand Prix models. It balances rugged style, a sporty nature and multifunction.

Basement 2 H30



Marcolin will showcase new eyewear from both Ermenegildo Zegna and GUESS at TFWA Asia Pacific Exhibition & Conference. Every item in the new Ermenegildo Zegna collection expresses sophisticated elegance thanks to the use of unique and exquisite elements, and the creative use of carefully selected materials. The EZ0048 sunglasses have a minimal look and retro appeal. The acetate frame front has a distinctly rounded form

RETRO APPEAL

combined with a geometric bridge and slim titanium temples that display the Ermenegildo Zegna logo. Meanwhile, the new GUESS eyewear collection delivers a wide array of on-trend fashionable sunglasses for both men and women. The fashion-forward eyewear collection captures the adventurous lifestyle of the brand translated into

a variety of eye-catching styles. These chic, trend-forward silhouettes pair perfectly with the dynamic wardrobe of today's GUESS customer. Striking temple detailing combined with innovative materials and captivating colour combinations are said to create a must-have collection.

Level 1 S20

STYLISH SCENTS

Following the triumph of Mercedes-Benz Man in 2016, INCC Parfums is now launching its new edition: Mercedes-Benz Man Blue. It is a light, reassuring and ethereal fragrance, exuding an elegant and refreshing personality. With the bottle in trendy blue and the packaging in softer tones, it keeps the famous design and gives it a stylish twist.

The scent, developed by famous French Perfumer Michel Almairac, is an aromatic, woody, ambery fragrance. Bergamot and pepper gives a sparkling start, prior to the aromatic heart of lavender softened with tonka beans. The musky ambery base gives the fragrance a noble and classy end. Also new is Mercedes-Benz

Woman Eau de Toilette. The fragrance opens on sparkling notes of blackcurrant and mandarin, before a sensuous, fresh heart of captivating jasmine sambac and lily of the valley. Persistent notes of Australian sandalwood with musk round off the composition.

Basement 2 J11



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TFWA Asia Pacific Exhibition & Conference
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GOURMET MINI BARS

Butlers Chocolates will launch a new range of gourmet chocolate mini bars at TFWA Asia Pacific Exhibition & Conference. Taking inspiration from Butlers' ever-popular tablet range, the

stunning new collection features milk, dark and white mini bars in six flavours. Each mini bar is individually wrapped in vibrant descriptive packaging to reflect the flavours inside of: Dark

Chocolate Orange & Almond, White Coconut & Almond, 70% Dark Chocolate, White Chocolate with Raspberry, Milk Chocolate Salted Caramel Crunch, and 40% Milk Chocolate. Butlers mini bars will be available individually for inflight catering or collectively presented in a beautiful large family sharing box, specially designed to have strong on-shelf impact and



wide appeal to travel retail customers. Butlers will also feature the recently-launched Platinum Collection – a premium

chocolate assortment featuring classic and contemporary favourites from its extensive collection, beautifully displayed

in a rigid rose gold box and complemented by a beautiful sleeve in precious metallic tones. **Basement 2 C31**



ELEGANT GIFT BOXES

Leonidas will showcase two elegant, limited edition gift boxes from its Spring-Summer collection at TFWA Asia Pacific Exhibition & Conference. The Leonidas Dora Spring-Summer

Collection comes in soft pastel pink and green, tied with a champagne-coloured ribbon. The assortment features either 22 premium 'Centenaires' in milk and dark chocolate, or 26

pieces from the traditional Leonidas range in milk, dark and white chocolate. The Centenaire version offers a selection of four flavours, with the pralines echoing the shape of the round limited edition box. Leonidas has selected the popular praline Lima, with its smooth filling of ganache made from dark chocolate of Peruvian origin and hand decorated with

pieces of roasted cocoa beans. Sumatra is a dark chocolate indulgence filled with Robusta coffee ganache decorated with cranberry pieces. The Centenaire limited edition offers the Egina, a soft melting praline filled with pistachio and topped off with chopped pieces of pistachio, as well as the Amanda – milk chocolate with almonds. **Basement 2 D31**

BALMORAL
SINCE 1899
DOMINICAN SELECTION

COME AND VISIT OUR BOOTH B17

Private Collection 25
MADE IN THE DOMINICAN REPUBLIC

THIS PRIVATE COLLECTION OFFERS A GREAT VARIETY OF 25 CIGARS FROM BALMORAL'S DOMINICAN SELECTION FOR THE RIGHT MOMENT. THE CIGARS ARE FOR CONNOISSEURS WHO APPRECIATE AUTHENTIC QUALITY AND A MILD AROMATIC TASTE. IT IS THE PERFECT GIFT FOR CIGAR LOVERS.

LIMITED EDITION
WILLEM VAN OVERVELD
MASTER BLENDER



AMERICAN CLASSICS

Tommy Hilfiger is one of the world's most recognised premium designer lifestyle groups. The Tommy Hilfiger Spring/Summer 2017 collection, Summer of Love, celebrates 1960s love and liberation with a modern-day twist. The signature look is about

joy and free-spirited optimism – it's a new take on flower power for today's American dreamers. Washed denim patchworks, sun-washed palettes and utilitarian details are inspired by the carefree beaches of Southern California, while London's Savile

Row channels a look that's neat and polished – with liberty prints, contrast piping, heritage fabrics and playful paisleys. It's a relaxed, sporty take on American classics with a playful fashion edge. **Basement 2 M18**

GOLF

Sunday 7 May, 07:15
Raffles Country Club

Tee-off the week at the popular Golf Tournament, which for the second consecutive year will take place on one of Singapore's foremost courses at Raffles Country Club. The course offers lush fairways, deep bunkers and slick greens. With prizes at stake for feats like the longest drive and nearest the water, participants will have plenty to play for.

IN PARTNERSHIP WITH:

interparfums

TAI CHI



Sunday 7 May, 08:00
SkyPark, Level 57 of the Marina Bay Sands Hotel

The Tai Chi returns for another year of gentle movement and relaxation, guided by two Tai Chi masters. Despite its martial arts origins, this low-impact activity can reduce stress and promote a sense of wellbeing. With a spectacular 360-degree view of Singapore's skyline from the Marina Bay Sands rooftop, there's no smoother way to ease into the week ahead.



TFWA ASIA PACIFIC BAR

Monday 8 May to Wednesday 10 May
18:00-19.30 (except Monday, open from 17:00)
Level 4, Marina Bay Sands Expo & Convention Centre

The TFWA Asia Pacific Bar, at the heart of the Marina Bay Sands, is established as the ideal spot for early-evening drinks. Its superb terrace is an inviting place to unwind and take in the views of Marina Bay. All drinks courtesy of exhibiting companies.

7 MAY 2017
WELCOME COCKTAIL

Sunday 7 May, 19:30
Raffles Hotel

The Welcome Cocktail returns to Singapore's iconic Raffles Hotel for what promises to be a memorable, stylish evening. It is an opportunity to relax, and catch up with colleagues old and new, over champagne, cocktails, and a delicious buffet.

Entrance by invitation only (part of full delegate status)
Dress code: Smart casual
Shuttle service available from all major hotels

LEISURE & SOCIAL PROGRAMME

The variety of leisure and social activities at TFWA Asia Pacific Exhibition & Conference always provides many of the highlights of the week. Delegates can tee-off the week at the popular Golf Tournament organised in partnership with Interparfums, while the Tai Chi returns for relaxation and a spectacular view from the Marina Bay Sands rooftop. End the week with high-energy thrills and spills at the Singapore Swing Party.

CHILL-OUT PARTY

Tuesday 9 May, 19:30
Mandarin Oriental Hotel

The Chill-Out Party is the perfect way to unwind after a busy opening two days of business. Taking place on the stunning Mandarin Oriental rooftop, with its 25m pool, the entertainment will feature a magical theme, while drinks, massages and music will likewise be conjured up.

Entrance by invitation only (part of full delegate status)
Dress code: Casual
Shuttle service available from all major hotels

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Singapore THE BIG THRILL Swing Party

Wednesday 10 May, 20:00
Universal Studios, Sentosa Island

The 2017 Singapore Swing Party returns to Universal Studios by popular demand. A high-energy dose of thrills and spills is guaranteed, with four rides available for the exclusive use of guests. Live music, entertainment and a delicious array of dining options will ensure it is a night not to be missed.

Entrance by invitation only (part of full delegate status)
Dress code: Casual (comfortable shoes advised)
Shuttle service available from all major hotels

EXHIBITOR LISTING 2017

STAND NAME	LEVEL	STAND	SECTOR	TFWA MEMBERSHIP
ACCOLADE WINES	Basement 2	J5	Wine & Spirits	MEMBER
AGIO CIGARS	Basement 2	B17	Tobacco	MEMBER
AIR VAL INTERNATIONAL	Basement 2	J19	Fragrances & Cosmetics	MEMBER
AL HARAMAIN - NEW	Level 1	R23	Fragrances & Cosmetics	
ALG DISTRIBUTORS	Basement 2	M25	Fashion / Accessories / Luggage	
ALISHAN	Basement 2	E38	Tobacco	MEMBER
ALPINESTARS	Basement 2	B1	Fashion / Accessories / Luggage	MEMBER
AM INTERNATIONAL	Basement 2	H12	Electronics	
AMORE PACIFIC	Level 1	U14	Fragrances & Cosmetics	MEMBER
ANGELINI BEAUTY	Level 1	S8	Fragrances & Cosmetics	
ANNA MARIA MARAZAKI - NEW	Basement 2	K5	Jewellery / Watches	
APM MONACO - NEW	Level 1	Q11	Jewellery / Watches	
APPLE BEAUTY	Level 1	R21	Fragrances & Cosmetics	MEMBER
APTRA	Level 1	N5	Other	
ARALDI 1930	Basement 2	N20	Fashion / Accessories / Luggage	MEMBER
ARIKI NEW ZEALAND JEWELLERY - NEW	Level 1	P11	Jewellery / Watches	
ARIUM COLLECTION - NEW	Level 1	N011	Jewellery / Watches	
ARNOLD ANDRÉ / MAC BAREN	Basement 2	A21	Tobacco	MEMBER
ASTRAGRACE CORP.	Basement 2	H24	Confectionery & Fine Food	
AURORA WORLD - NEW	Basement 2	K33	Gifts / Toys	MEMBER
AUSTRALIAN VINTAGE LTD - NEW	Level 1	N27	Wine & Spirits	
BACARDI GLOBAL TRAVEL RETAIL	Basement 2	D10	Wine & Spirits	MEMBER
BARDINET	Basement 2	L2	Wine & Spirits	MEMBER
BARTON & GUESTIER	Basement 2	C10	Wine & Spirits	MEMBER
BE RELAX - NEW	Level 1	N14	Gifts / Toys	
BEAUTY CONTACT - NEW	Basement 2	E14	Fragrances & Cosmetics	MEMBER
BELUGA VODKA	Basement 2	D4	Wine & Spirits	MEMBER
BERDOUES PARFUMS & COSMETIQUES	Basement 2	H9	Fragrances & Cosmetics	
BEURER - CODIPE	Basement 2	K01	Electronics	MEMBER
BLUE CHIP GROUP - NEW	Basement 2	B29	Fragrances & Cosmetics	
BLUE STORKS	Basement 2	A2	Gifts / Toys	MEMBER
BOMBATA - NEW	Level 1	N15	Fashion / Accessories / Luggage	
BORCO / SIERRA TEQUILA	Basement 2	H33	Wine & Spirits	
BOTTEGA	Basement 2	M9	Wine & Spirits	MEMBER
BRAUN	Basement 2	H11	Electronics	MEMBER
BRIC'S	Level 1	R11	Fashion / Accessories / Luggage	MEMBER
BRITISH AMERICAN TOBACCO	Basement 2	F36	Tobacco	MEMBER
BROWN AND HALEY	Basement 2	A14	Confectionery & Fine Food	MEMBER
BROWN FORMAN	Basement 2	M1+2	Wine & Spirits	MEMBER
BUTLERS CHOCOLATES	Basement 2	C31	Confectionery & Fine Food	
BUTTERFLY TWISTS	Basement 2	D8	Fashion / Accessories / Luggage	MEMBER
CABEAU	Basement 2	G23	Gifts / Toys	MEMBER
CABINZERO - NEW	Basement 2	A03	Fashion / Accessories / Luggage	
CALVIN KLEIN	Basement 2	M18	Fashion / Accessories / Luggage	MEMBER
CAMUS COGNAC	Basement 2	J8	Wine & Spirits	MEMBER
CAPELLA - LAMBRETTA WATCHES	Basement 2	H30	Jewellery / Watches	MEMBER
CAPI GLOBAL	Basement 2	H19	Electronics	MEMBER
CAROLEE - NEW	Level 1	N23	Jewellery / Watches	
CASETI COMPANY LTD	Basement 2	G14	Gifts / Toys	
CAUDALIE - NEW	Level 1	T12	Fragrances & Cosmetics	MEMBER
CAVENDISH & HARVEY	Basement 2	M3	Confectionery & Fine Food	MEMBER
CERRUTI 1881 - UNGARO	Basement 2	M26	Fashion / Accessories / Luggage	MEMBER
CHABOT ARMAGNAC	Basement 2	B14	Wine & Spirits	MEMBER
CHAMPAGNE LAURENT- PERRIER - NEW	Level 1	S22	Wine & Spirits	MEMBER
CHANTECAILLE - NEW	Basement 2	B3	Fragrances & Cosmetics	
CHATEAU TANUNDA - NEW	Basement 2	J1	Wine & Spirits	
CHEONGKWANJANG- KOREAN GINSENG - NEW	Basement 2	D2	Confectionery & Fine Food	
CHINA TOBACCO GUANGDONG INDUSTRIAL CO.LTD	Basement 2	A25	Tobacco	
CHOKOLA	Basement 2	J2	Confectionery & Fine Food	MEMBER
CHOYA	Basement 2	J31	Wine & Spirits	
CLARINS	Level 1	HS11	Fragrances & Cosmetics	MEMBER
CLOGAU	Basement 2	C2	Jewellery / Watches	MEMBER
COGNAC FRAPIN - NEW	Basement 2	J02	Wine & Spirits	MEMBER
COGNAC PRUNIER	Basement 2	A5	Wine & Spirits	
COLLISTAR	Basement 2	F2	Fragrances & Cosmetics	MEMBER
CONSTELLATION BRANDS	Basement 2	E37	Wine & Spirits	
COTY	Basement 2	N31	Fragrances & Cosmetics	MEMBER
CREATION BEAUTE INTERNATIONAL	Level 1	U11	Fragrances & Cosmetics	
CROSS ACCESSORIES	Basement 2	C12	Gifts / Toys	MEMBER
CRYSTAL HEAD VODKA	Basement 2	D28	Wine & Spirits	MEMBER
DANDY NOMAD	Basement 2	N01	Gifts / Toys	MEMBER
DANIEL WELLINGTON	Basement 2	G33	Jewellery / Watches	MEMBER
DANZKA	Basement 2	B34	Wine & Spirits	MEMBER
DAVIDOFF CAFE - NEW	Basement 2	H13	Confectionery & Fine Food	
DEAU COGNAC	Basement 2	A02	Wine & Spirits	MEMBER
DESIGN GO - NEW	Level 1	R7	Gifts / Toys	MEMBER
DESIGNER PARFUMS	Basement 2	L24	Fragrances & Cosmetics	MEMBER
DESTILERIAS CAMPENY	Basement 2	H01	Wine & Spirits	
DIDOFA' - NEW	Basement 2	G6	Jewellery / Watches	
DIEGO DALLA PALMA	Basement 2	E10	Fragrances & Cosmetics	MEMBER
DIESEL	Level 1	R15	Fashion / Accessories / Luggage	MEMBER
DISTELL	Basement 2	J6	Wine & Spirits	MEMBER
DISTILLERIES ET DOMAINES DE PROVENCE	Basement 2	G10	Wine & Spirits	MEMBER
DIVA CHINA - NEW	Basement 2	J01	Wine & Spirits	
DIVERSE FLAVOURS	Basement 2	D34	Wine & Spirits	MEMBER
DON PAPA RUM	Basement 2	A4	Wine & Spirits	MEMBER
DR.JART - NEW	Level 1	P20	Fragrances & Cosmetics	
DREW ESTATE/SWISHER	Basement 2	A18	Tobacco	
DUC D'O CHOCOLATERIE	Basement 2	C32	Confectionery & Fine Food	MEMBER
DUTY FREE GLOBAL LIMITED - NEW	Basement 2	D37	Wine & Spirits	MEMBER
EDEN PARK	Basement 2	H29	Fashion / Accessories / Luggage	MEMBER
EMILE CHOURIET	Level 1	S12	Jewellery / Watches	
EMPIRE OF SCENTS	Basement 2	G19	Fragrances & Cosmetics	MEMBER
ESSILOR INTERNATIONAL	Level 1	R8	Fashion / Accessories / Luggage	MEMBER
EST 1923 - NEW	Level 1	P12	Fragrances & Cosmetics	
ESTEE LAUDER TRAVEL RETAIL	Level 1	HS03	Fragrances & Cosmetics	MEMBER
ETAT LIBRE D'ORANGE	Basement 2	B11	Fragrances & Cosmetics	MEMBER
EUROCOSMESI	Basement 2	K2	Fragrances & Cosmetics	MEMBER

EUROITALIA	Level 1	HS09	Fragrances & Cosmetics	MEMBER
FEILER	Level 1	Q10	Home decoration / Tableware	
FERRAGAMO TIMEPIECES	Basement 2	L11	Jewellery / Watches	MEMBER
FERRERO TRAVEL MARKET	Basement 2	N1	Confectionery & Fine Food	MEMBER
FERVOR MONTREAL	Basement 2	K02	Jewellery / Watches	MEMBER
FIYTA	Basement 2	G8	Jewellery / Watches	MEMBER
FOCUS NETWORK AGENCIES (SINGAPORE) PTE LTD	Basement 2	E28	Confectionery & Fine Food	
FOOD ACCADEMIA	Basement 2	F27	Confectionery & Fine Food	MEMBER
FOR NO REASON	Basement 2	H28	Jewellery / Watches	
FORTUNE CONCEPT LIMITED	Basement 2	H22	Fashion / Accessories / Luggage	MEMBER
FRAAS- THE SCARF COMPANY - NEW	Level 1	Q15	Fashion / Accessories / Luggage	
FRATERNITY SPIRITS WORLD	Basement 2	B02	Wine & Spirits	MEMBER
FREIXENET GROUP	Basement 2	D36	Wine & Spirits	MEMBER
FURLA	Basement 2	J22	Fashion / Accessories / Luggage	MEMBER
GEIGER - NEW	Level 1	N16	Jewellery / Watches	
GIORGIO ARMANI - NEW	Level 1	HS20	Fashion / Accessories / Luggage	MEMBER
GIORGIO JANEKE-MILANO	Basement 2	D3	Fashion / Accessories / Luggage	MEMBER
GOBI CORPORATION - NEW	Basement 2	H14	Fashion / Accessories / Luggage	
GODIVA CHOCOLATIER	Basement 2	E2	Confectionery & Fine Food	MEMBER
GUERLAIN - NEW	Level 1	HS01	Fragrances & Cosmetics	MEMBER
GUESS ACCESSORIES	Basement 2	L19	Jewellery / Watches	MEMBER
GUYLIAN	Basement 2	H26	Confectionery & Fine Food	MEMBER
HANSE DISTRIBUTION	Basement 2	A7	Jewellery / Watches	MEMBER
HAPPY PLUGS - NEW	Basement 2	M208	Electronics	
HARIBO	Basement 2	C28	Confectionery & Fine Food	MEMBER
HARISON	Basement 2	D1	Confectionery & Fine Food	
HAWAIIAN HOST	Basement 2	E28	Confectionery & Fine Food	
HEIDI KLEIN - NEW	Basement 2	E9	Fashion / Accessories / Luggage	
HEINEKEN	Basement 2	J27	Wine & Spirits	MEMBER
HEINTZ VAN LANDEWYCK - NEW	Basement 2	A17	Tobacco	MEMBER
HELEN KAMINSKI - NEW	Basement 2	J13	Fashion / Accessories / Luggage	
HERMES	Level 1	HS05	Fragrances & Cosmetics	MEMBER
HIMAN TRADING COMPANY	Basement 2	A14	Confectionery & Fine Food	
HITEJINRO	Basement 2	N21	Wine & Spirits	MEMBER
HOUSE OF SILLAGE	Basement 2	L4	Fragrances & Cosmetics	
I-CLIP - NEW	Level 1	N28	Gifts / Toys	
IAN MACLEOD DISTILLERS LTD	Basement 2	C02	Wine & Spirits	MEMBER
ILLUMINUM LONDON - NEW	Level 1	N24	Fragrances & Cosmetics	
ILLVA SARONNO	Basement 2	B8	Wine & Spirits	MEMBER
ILUMINAGE BEAUTY	Basement 2	B16	Fragrances & Cosmetics	MEMBER
IMPERIAL TOBACCO	Basement 2	D38	Tobacco	MEMBER
INCC GROUP	Basement 2	J11	Fragrances & Cosmetics	MEMBER
INFINITY & CO - NEW	Basement 2	B9	Jewellery / Watches	
INTERNATIONAL BEVERAGE	Basement 2	H27	Wine & Spirits	MEMBER
INTERNATIONAL BON TON TOYS	Basement 2	G18	Gifts / Toys	MEMBER
INTERPARFUMS	Basement 2	M11	Fragrances & Cosmetics	MEMBER
J. CORTES CIGARS	Basement 2	B27	Tobacco	MEMBER
JACOBSENS BAKERY	Basement 2	A14	Confectionery & Fine Food	
JACQUES BOGART	Basement 2	F22	Fragrances & Cosmetics	MEMBER
JC NEWMAN CIGAR CO	Basement 2	A15	Tobacco	MEMBER
JEAN-CHARLES BROSSEAU	Basement 2	N02	Fragrances & Cosmetics	
JT INTERNATIONAL	Basement 2	B38	Tobacco	MEMBER
JUVENIA MONTRES SA AND ASIA COMMERCIAL HOLDINGS LIMITED - NEW	Level 1	N8	Jewellery / Watches	
KAIMAY	Basement 2	M6	Confectionery & Fine Food	
KAJAL PERFUMES	Basement 2	N03	Fragrances & Cosmetics	
KALOO, CLAYEUX, KOKESHI	Basement 2	L8	Fragrances & Cosmetics	MEMBER
KARELIA TOBACCO COMPANY	Basement 2	C34	Tobacco	MEMBER
KAVALAN SINGLE MALT WHISKY	Basement 2	A1	Wine & Spirits	
KERING EYEWEAR - NEW	Level 1	HS13	Fashion / Accessories / Luggage	MEMBER
KINMEN KAOLIANG LIQUOR	Basement 2	J36	Wine & Spirits	
KIPLING DIVISION - VF HONG KONG	Basement 2	M20	Fashion / Accessories / Luggage	MEMBER
KOSE CORPORATION	Level 1	U13	Fragrances & Cosmetics	MEMBER
KOTO PARFUMS	Basement 2	H10	Fragrances & Cosmetics	MEMBER
KREMLIN AWARD - GRAND PREMIUM VODKA	Basement 2	K35	Wine & Spirits	MEMBER
KRITIKA UNIVERSE - NEW	Level 1	N17	Fashion / Accessories / Luggage	
KT & G CORPORATION - NEW	Basement 2	B35	Tobacco	
KT INTERNATIONAL SA	Basement 2	F37	Tobacco	MEMBER
KURATE INTERNATIONAL LTD	Basement 2	H32	Jewellery / Watches	
KUSMI TEA	Basement 2	E26	Confectionery & Fine Food	MEMBER
L BRANDS - NEW	Level 1	HS19	Fragrances & Cosmetics	MEMBER
LARC PARFUMS - NEW	Basement 2	F03	Fragrances & Cosmetics	
L'OCCITANE EN PROVENCE	Level 1	HS17	Fragrances & Cosmetics	MEMBER
L'OREAL TRAVEL RETAIL ASIA PACIFIC	Basement 2	D19	Fragrances & Cosmetics	MEMBER
LA MARTINIQUAISE	Basement 2	L2	Wine & Spirits	MEMBER
LA PRAIRIE	Basement 2	K24	Fragrances & Cosmetics	MEMBER
LA SULTANE DE SABA	Basement 2	G22	Fragrances & Cosmetics	MEMBER
LABORATOIRES FILORGA	Basement 2	J10	Fragrances & Cosmetics	MEMBER
LABOURE-ROI	Basement 2	N202	Wine & Spirits	MEMBER
LACOSTE	Basement 2	K23	Fashion / Accessories / Luggage	MEMBER
LEGO GROUP	Basement 2	G28	Gifts / Toys	MEMBER
LEONIDAS	Basement 2	D31	Confectionery & Fine Food	MEMBER
LES CHOCOLATS DE PAULINE - NEW	Basement 2	D30	Confectionery & Fine Food	
LES INTERCHANGEABLES	Level 1	P10	Jewellery / Watches	
LIFETRONS SWITZERLAND	Basement 2	A01	Electronics	MEMBER
LINDT & SPRÜNGLI (SCHWEIZ) AG	Basement 2	H2	Confectionery & Fine Food	MEMBER
LOACKER	Basement 2	J29	Confectionery & Fine Food	MEMBER
LORIENCE PARIS	Basement 2	K10	Fragrances & Cosmetics	MEMBER
LUBRITRADE TRADING PTE LTD	Basement 2	H1	Wine & Spirits	
LUXOTTICA GROUP	Basement 2	J18	Fashion / Accessories / Luggage	MEMBER
LUZHOU LAOJIAO INT'L DEVELOPMENT	Basement 2	A20	Wine & Spirits	
LVMH FRAGRANCE BRANDS	Level 1	HS04	Fragrances & Cosmetics	MEMBER
M.CHAPOUTIER - NEW	Level 1	N26	Wine & Spirits	
MACDUFF INTERNATIONAL	Basement 2	L202	Wine & Spirits	MEMBER
MAESTRANI	Basement 2	A3	Confectionery & Fine Food	MEMBER
MARCEL ROBBEZ MASSON	Level 1	T11	Jewellery / Watches	MEMBER
MARCHESI ANTINORI - NEW	Level 1	Q25	Wine & Spirits	MEMBER
MARCHON EYEWEAR	Basement 2	L1	Fashion / Accessories / Luggage	MEMBER
MARCOLIN SPA	Level 1	S20	Fashion / Accessories / Luggage	MEMBER
MARINA DE BOURBON	Basement 2	B10	Fragrances & Cosmetics	MEMBER
MARQUES DE RISCAL - NEW	Level 1	S22	Wine & Spirits	
MARS INTERNATIONAL TRAVEL RETAIL	Basement 2	N29	Confectionery & Fine Food	MEMBER
MAUI JIM, INC.	Basement 2	K9	Fashion / Accessories / Luggage	MEMBER
MAVIVE	Basement 2	F18	Fragrances & Cosmetics	MEMBER
MERLIN DIGITAL - NEW	Level 1	N25	Gifts / Toys	
MIRA WATCH INTERNATIONAL LIMITED - NEW	Level 1	N09	Jewellery / Watches	
MISAKI	Basement 2	H23	Jewellery / Watches	MEMBER
MISSHA	Basement 2	F10	Fragrances & Cosmetics	MEMBER
MOET HENNESSY	Level 1	HS15	Wine & Spirits	MEMBER
MOLIABAL	Basement 2	C8	Gifts / Toys	
MOLINARD PARFUMS	Basement 2	G15	Fragrances & Cosmetics	MEMBER
MONDELEZ WORLD TRAVEL RETAIL	Basement 2	J26	Confectionery & Fine Food	MEMBER

MORELLATO GROUP - NEW	Level 1	T15	Jewellery / Watches	MEMBER
MORGAN & OATES	Basement 2	J33	Fashion / Accessories / Luggage	MEMBER
MOROCCANOIL	Level 1	T8	Fragrances & Cosmetics	
MOSHI - NEW	Basement 2	F24	Gifts / Toys	
MOSQUITNO	Basement 2	G01	Gifts / Toys	MEMBER
MYWALIT - NEW	Level 1	N13	Fashion / Accessories / Luggage	
NANYANG BROTHERS TOBACCO CO., LTD - NEW	Basement 2	K36	Tobacco	
NAUTICA WATCHES	Basement 2	K6	Jewellery / Watches	MEMBER
NEMIROFF VODKA LIMITED	Basement 2	N9	Wine & Spirits	MEMBER
NESTLE	Basement 2	K29	Confectionery & Fine Food	MEMBER
NEUHAUS	Basement 2	G26	Confectionery & Fine Food	MEMBER
NIEDEREGGER - NEW	Basement 2	H25	Confectionery & Fine Food	
NILAI PARIS	Basement 2	L02	Jewellery / Watches	MEMBER
ODM DINGJUN INT. HOLDINGS LTD	Basement 2	G12	Jewellery / Watches	
OMOYE - NEW	Level 1	P14	Fragrances & Cosmetics	
ORLA KIELY - NEW	Level 1	P8	Fashion / Accessories / Luggage	
OSBORNE	Basement 2	B21	Wine & Spirits	MEMBER
P&G GLOBAL TRAVEL RETAIL	Level 1	V23	Fragrances & Cosmetics	
PAÑPURI	Basement 2	C1	Fragrances & Cosmetics	MEMBER
PASCO	Basement 2	A9	Electronics	MEMBER
PASHMA	Basement 2	G2	Fashion / Accessories / Luggage	MEMBER
PATRON SPIRITS INTERNATIONAL AG	Basement 2	L5	Wine & Spirits	MEMBER
PAUL & SHARK	Basement 2	D11	Fashion / Accessories / Luggage	MEMBER
PERFETTI VAN MELLE GLOBAL TRAVEL RETAIL	Basement 2	E29	Confectionery & Fine Food	MEMBER
PERFUMER'S WORKSHOP	Level 1	U12	Fragrances & Cosmetics	MEMBER
PERFUMES Y DISEÑO	Basement 2	L9	Fragrances & Cosmetics	MEMBER
PERNOD RICARD TRAVEL RETAIL ASIA PACIFIC	Basement 2	N22	Wine & Spirits	MEMBER
PETIT GOURMET - NEW	Basement 2	G02	Confectionery & Fine Food	
PEUCH ET BESSE L'EMOTION DU VIN	Basement 2	N18	Wine & Spirits	MEMBER
PHILIPS	Basement 2	K27	Electronics	MEMBER
PICA LÉLA	Basement 2	F23	Jewellery / Watches	MEMBER
PICCINI - NEW	Level 1	Q23	Wine & Spirits	
PIQUADRO	Basement 2	F30	Fashion / Accessories / Luggage	MEMBER
PLUM BLOSSOM	Basement 2	B32	Tobacco	
POURCHET PARIS - NEW	Level 1	V11	Fashion / Accessories / Luggage	
PREMIER PORTFOLIO INTERNATIONAL LTD	Basement 2	M02	Gifts / Toys	MEMBER
PRINCE HUBERT DE POLIGNAC / HARDY	Basement 2	J1	Wine & Spirits	MEMBER
PROFUMITALIA SRL - NEW	Basement 2	A8	Fragrances & Cosmetics	MEMBER
PUIG	Basement 2	K11	Fragrances & Cosmetics	MEMBER
PUPA	Basement 2	J9	Fragrances & Cosmetics	MEMBER
RADLEY LONDON	Level 1	S16	Fashion / Accessories / Luggage	MEMBER
REFLECTA	Basement 2	K18	Jewellery / Watches	MEMBER
REVLON TRAVEL RETAILING	Basement 2	K1	Fragrances & Cosmetics	MEMBER
RICOLA	Basement 2	H6	Confectionery & Fine Food	MEMBER
RITTER SPORT	Basement 2	F8	Confectionery & Fine Food	MEMBER
ROCKLAND DISTILLERIES	Basement 2	A11	Wine & Spirits	
SABMILLER	Basement 2	G27	Wine & Spirits	MEMBER
SAFILO GROUP	Basement 2	E18	Fashion / Accessories / Luggage	MEMBER
SALVATORE FERRAGAMO	Level 1	HS07	Fragrances & Cosmetics	MEMBER
SAMSONITE	Basement 2	E8	Fashion / Accessories / Luggage	MEMBER
SANTA MARGHERITA GRUPPO VINICOLO - NEW	Level 1	P23	Wine & Spirits	MEMBER
SCANDINAVIAN TOBACCO GROUP	Basement 2	A26	Tobacco	MEMBER
SCHAEFER TRAVEL RETAIL	Basement 2	N12	Gifts / Toys	MEMBER
SCORPIO WORLDWIDE	Basement 2	D9	Jewellery / Watches	MEMBER
SECRID - NEW	Level 1	Q21	Gifts / Toys	MEMBER
SEKONDA	Basement 2	J32	Jewellery / Watches	MEMBER
SENNHEISER	Basement 2	N10	Electronics	MEMBER
SHANGHAI TOBACCO GROUP CO. LTD	Basement 2	A16	Tobacco	
SHISEIDO GROUP	Basement 2	B20	Fragrances & Cosmetics	MEMBER
SILVER BASE INTERNATIONAL DEVELOPMENT CO. LTD	Basement 2	B36	Tobacco	
SKROSS	Basement 2	C4	Electronics	MEMBER
SKYLINK GMBH - NEW	Basement 2	H18	Jewellery / Watches	
SLA PARIS	Basement 2	E22	Fragrances & Cosmetics	MEMBER
SO.DI.CO. SRL - NEW	Level 1	Q17	Fragrances & Cosmetics	
SPA CEYLON LUXURY AYURVEDA	Level 1	P17	Fragrances & Cosmetics	
SPONGELLE	Basement 2	M27	Fragrances & Cosmetics	MEMBER
SPRAYGROUND - NEW	Basement 2	F02	Fashion / Accessories / Luggage	
STAEDTLER MARS GMBH & CO. KG	Level 1	P9	Gifts / Toys	MEMBER
STIEFF	Level 1	Q12	Gifts / Toys	MEMBER
STORCK TRAVEL RETAIL	Basement 2	E31	Confectionery & Fine Food	MEMBER
TAIWAN TOBACCO & LIQUOR CORPORATION - NEW	Basement 2	A19	Tobacco	
TAKARA SHUZO	Basement 2	M8	Wine & Spirits	
TATEOSSIAN	Basement 2	G32	Jewellery / Watches	MEMBER
THE EDRINGTON GROUP	Basement 2	H36	Wine & Spirits	MEMBER
THE HERSHEY COMPANY	Basement 2	G29	Confectionery & Fine Food	MEMBER
THE THREE STILLS COMPANY LTD - NEW	Level 1	P25	Wine & Spirits	
THOMAS SABO	Level 1	R12	Jewellery / Watches	MEMBER
TIMELESS TRUTH	Level 1	Q7	Fragrances & Cosmetics	
TOMMY HILFIGER	Basement 2	M18	Fashion / Accessories / Luggage	MEMBER
TORRES	Basement 2	H8	Wine & Spirits	MEMBER
TOSCOW	Basement 2	B18	Jewellery / Watches	MEMBER
TOUS	Basement 2	F26	Jewellery / Watches	
TRAVALO	Basement 2	M10	Gifts / Toys	MEMBER
TRAVEL BLUE	Basement 2	G1	Gifts / Toys	MEMBER
TRAVELLER'S TROVE	Basement 2	C29	Confectionery & Fine Food	MEMBER
TREASURY WINE ESTATES	Basement 2	J35	Wine & Spirits	MEMBER
TRU VIRTU	Basement 2	D02	Gifts / Toys	MEMBER
ULUPNA WINERY - NEW	Level 1	N7	Wine & Spirits	
UNILEVER INTERNATIONAL TRAVEL RETAIL	Basement 2	G25	Fragrances & Cosmetics	MEMBER
VAG	Basement 2	G11	Fragrances & Cosmetics	MEMBER
VALRHONA	Basement 2	F32	Confectionery & Fine Food	MEMBER
VANA TALLINN	Basement 2	B4	Wine & Spirits	MEMBER
VANTAGE AUSTRALIA - NEW	Level 1	N30	Wine & Spirits	
VERSACE & VERSUS	Basement 2	K8	Fashion / Accessories / Luggage	MEMBER
VINI TONON - NEW	Level 1	P21	Wine & Spirits	
VINPROM PESHTERA SA	Basement 2	K32	Wine & Spirits	MEMBER
VON EICKEN	Basement 2	B31	Tobacco	
VSF INTERNATIONAL CONSULTING	Basement 2	N04	Wine & Spirits	
WHEN - NEW	Level 1	P15	Fragrances & Cosmetics	
WHYTE & MACKAY - NEW	Basement 2	C5	Wine & Spirits	MEMBER
WILLIAM GRANT & SONS	Basement 2	N19	Wine & Spirits	MEMBER
WONDERFUL PISTACHIOS	Basement 2	B28	Confectionery & Fine Food	MEMBER
WOOLLIP TRAVEL PILLOW - NEW	Basement 2	K12	Gifts / Toys	
WULIANGYE GROUP	Level 1	P22	Wine & Spirits	
YANGHE DISTILLERIE CO LTD	Basement 2	J34	Wine & Spirits	MEMBER
YUNNAN TOBACCO INTERNATIONAL CO LTD	Basement 2	C38	Tobacco	MEMBER
ZAMORA INTERNATIONAL - NEW	Basement 2	N11	Wine & Spirits	MEMBER
ZONIN 1821 - NEW	Basement 2	C6	Wine & Spirits	MEMBER



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